# An axiomatic approach to outranking relations using the concordance / non-discordance principle

Denis Bouyssou<sup>1</sup> Marc Pirlot<sup>2</sup>

 $^{1}$ CNRS Paris, France

<sup>2</sup>FPMs Mons, Belgium

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## Introduction

## Context

• preference modelling for MCDA

#### Two main traditions

- Axiomatic: conjoint measurement and additive value functions
  - firm theoretical background (Krantz et al., 1971)
  - implementation often delicate: requires a detailed analysis of preferences
- Pragmatic: dominance relation and refinements
  - outranking relations based on a concordance-discordance principle
  - intuitive...but often criticized for their lack of axiomatic foundations



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# Outranking relations

## Roy (1968), ELECTRE I

• alternative x is "at least as good as" alternative y if

Concordance condition the set of attributes for which x is at
least as good as y is "sufficiently important"

Non-discordance condition there is no attribute on which y is

"far better" than x

## This type of comparison:

- is, apparently, quite different from the one used in the additive value function model
- has a definite "ordinal" flavor
- may lead to intransitive/incomplete preference relations
- ⇒ usual conjoint measurement tools are not adequate



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# Objectives

## Propose a general framework for conjoint measurement

- simple and intuitive
- nontrivial
- having a numerical representation
- tolerating incompleteness and intransitivity

#### Put this framework to work

• to characterize concordance relations (Tours talk)

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- to characterize concordance relations (Tours talk)
- to characterize outranking relations (Today's talk)

- Definitions and notation
  - Setting
  - Concordance relations
  - Outranking relations
  - Example
- 2 Conjoint measurement framework
  - Model
  - Axioms
  - Results
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# Framework

# Classical conjoint measurement setting

- $N = \{1, 2, \dots, n\}$ : set of attributes
- $X = \prod_{i=1}^{n} X_i$  with  $n \ge 2$ : set of alternatives
- notation:  $(x_J, y_{-J})$  and  $(x_i, y_{-i}) \in X$
- $\bullet$   $\succ$  asymmetric binary relation X "strict preference"

#### Remark

- we only study today asymmetric relations  $\succ$  à la TACTIC
- $\bullet$  analysis can be extended to cover reflexive relations  $\succsim$  à la ELECTRE I
  - the introduction of discordance raises tricky duality problems however



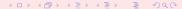
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# Definition of strict concordance relations

## Strict concordance relations (SCR)

$$x \succ y \Leftrightarrow P(x,y) \rhd P(y,x)$$

with 
$$P(x, y) = \{i \in N : x_i P_i y_i\}$$
 and

- $P_i$ : asymmetric binary relation  $X_i$
- >: binary relation between disjoint subsets of attributes that is increasing w.r.t. inclusion

$$A \triangleright B, C \supset A \text{ and } B \supset D \Rightarrow C \triangleright D$$



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$$x \succ y \Leftrightarrow [P(x,y) \rhd P(y,x) \text{ and } V(y,x) = \varnothing]$$

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$$P(x, y) = \{i \in N : x_i \ P_i \ y_i\}$$
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# Example

## TACTIC (Vansnick, 1986)

$$x \succ y \Leftrightarrow \begin{cases} \sum_{i \in P(x,y)} w_i > \rho \sum_{j \in P(y,x)} w_j + \varepsilon \\ \text{and} \\ V(y,x) = \emptyset \end{cases}$$

with:

- $\rho \ge 1$  and  $\varepsilon \ge 0$
- $P_i$ : semiorder
- $V_i \subseteq P_i$ : semiorder

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# Conjoint measurement framework

# Model (M)

$$x \succ y \Leftrightarrow F(p_1(x_1, y_1), p_2(x_2, y_2), \dots, p_n(x_n, y_n)) > 0$$
 (M)

with

- $p_i$  skew symmetric  $(p_i(x_i, y_i) = -p_i(y_i, x_i))$
- F is  $odd (F(\mathbf{x}) = -F(-\mathbf{x}))$
- F is nondecreasing in all its arguments

## Interpretation

- $p_i$  measures preference differences between levels on attribute  $i \in N$
- F synthesizes these preference differences

Many variants of model (M) not studied here



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ARC1 iff  $ARC1_i$ ,  $\forall i \in N$ ARC2 iff  $ARC2_i$ ,  $\forall i \in N$ 



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# Results

## Theorem (B&P, 2002, JMP)

[When each  $X_i$  is at most countably infinite]

A binary relation  $\succ$  on X has a representation in model (M) iff

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#### Remark

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## Model (M) contains as particular cases

• the additive value function model:

$$x \succ y \Leftrightarrow \sum_{i=1}^{n} u_i(x_i) > \sum_{i=1}^{n} u_i(y_i)$$

• the additive difference model:

$$x \succ y \Leftrightarrow \sum_{i=1}^{n} \Phi_i(u_i(x_i) - u_i(y_i)) > 0$$

## Coming next.

- model (M) also contains concordance relations
- model (M) also contains outranking relations



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# Concordance relations

#### Observations

- if  $\succ$  is a SCR, it satisfies ARC1 and ARC2
- if  $\succ$  has a representation in model (M) in which each  $p_i$  takes at most three distinct values  $(-k_i, 0, +k_i)$ , it is a SCR

## Consequences

- model (M) offers an adequate framework for characterizing concordance relations
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- Maj1 if  $Maj1_i$ ,  $\forall i \in N$
- Maj2 if  $Maj2_i$ ,  $\forall i \in N$
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A binary relation  $\succ$  on X has a representation in model (M) iff

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• model (M) can be used to analyze other types of models (e.g., additive value functions or additive differences)

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- keep ARC1 and ARC2
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- relax Maj2 in order to allow for veto effects
  - at most five classes of preference differences, the last one playing a very special rôle



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# Summary

### Model (M)

- is quite flexible but nontrivial
- has a simple and intuitive interpretation using preference differences
- has a simple axiomatic characterization
- allows to understand the main distinctive characteristics of concordance and outranking relations
  - in Tours we showed that the use of Fishburn's "noncompensation" condition was not adequate to characterize concordance relations
  - the extension to outranking relations would have been impossible using the "noncompensation track"

## Discussion

### What about SOR in which $S_i$ and $V_i$ have nice transitivity properties?

- add additional axioms
- these additional axioms are independent from the previous ones
- underlying model

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# Extensions and future research

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- no major problem: Bouyssou & Pirlot (2005)
  - duality: "veto" and "bonus" effects

#### ELECTRE TRI

• extension to sorting models: Bouyssou & Marchant (2005)

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- models using preference differences:
  - not as rich as in the additive value functions model
  - not as coarse as in outranking relations
- examples: models with "sophisticated discordance"

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