

Théorie de la décision et théorie des jeux

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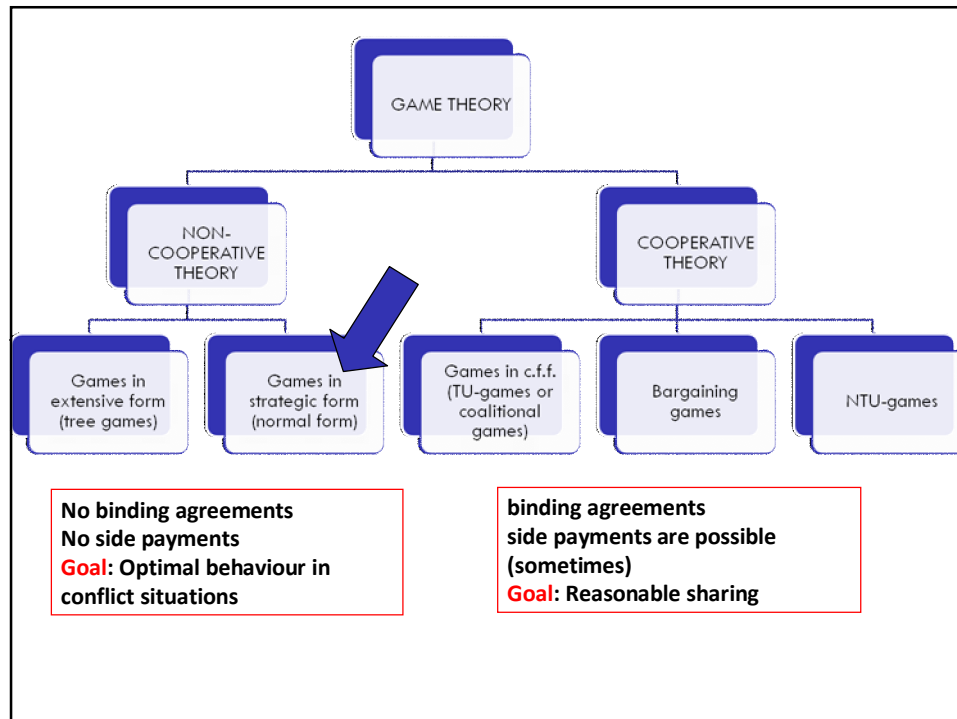
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Key concepts

- Dominant strategies
- Nash equilibrium
- Mixed extension
- Strategic form vs. extensive form
- Information



Looking for a solution

- What a player will/should do?
- “will”: the **descriptive** point of view. Aiming at predicting what players will do in the model and hence in the real game
- “should”: the **normative** point of view. Rationality is based on a teleological description of the players. Players have an “end” (not like apples, stones, molecules). So, they could do the “wrong” thing. We could give them suggestions.
- **Can we say something** on the basis of our assumptions?

Domination among strategies

- From decision theory we borrow the idea of **domination** among strategies:

- x_1 is (obviously) better than x_2 if:

$$h(x_1, y) \geq h(x_2, y) \text{ for every } y \in Y$$

- We shall say that x_1 (strongly) dominates x_2 .
- So, if x_1 dominates any other $x \in X$, then x_1 is **the solution**

Prisoner's dilemma

- The game is:

I \ II	L	R
T	(3,3)	(1,4)
B	(4,1)	(2,2)

- Obviously B and R are dominant strategies (for I and II respectively). So, we have **the solution (B,R)**. Nice and easy.
- But... **the outcome is inefficient!**
- Both players prefer the outcome deriving from (T, L). And so? The problem is that players are (assumed to be) rational and intelligent.

Strategies to avoid

- A strategy which is (strongly) dominated by another one will not be played.
- So we can delete it. But then could appear new (strongly) dominated strategies for the other player. We can delete them.
- And so on...
- Maybe players are left with just one strategy each.
- Well, a new way to get a solution for the game.
- Technically: solution via iterated elimination of dominated strategies.

Strategies to avoid: example

I \ II	L	R
T	(2,1)	(1,0)
M	(1,1)	(2,0)
B	(0,0)	(0,1)

→

I \ II	L	R
T	(2,1)	(1,0)
M	(1,1)	(2,0)
B	(0,0)	(0,1)

I \ II	L	R
T	(2,1)	(1,0)
M	(1,1)	(2,0)

→

I \ II	L
T	(2,1)
M	(1,1)

Solution: (T, L)

Nash equilibrium

- Basic solution concept, for games in strategic form.
- (2 players only) Given $G = (X, Y, f, g)$, $(x^*, y^*) \in X \times Y$ is a **Nash equilibrium** for G if:
 $f(x^*, y^*) \geq f(x, y^*)$ for all $x \in X$
 $g(x^*, y^*) \geq g(x^*, y)$ for all $y \in Y$

Interpretation: x^* is a **best reply** (max utility f) for player I when player II plays strategy y^* , and y^* is a **best reply** (max utility g) for player II when player I plays strategy x^* .

- Existence: Nash's theorem: mixed strategies... See later
- Difficulties:
 not uniqueness
 inefficiency (Adam Smith was wrong?)

Nash equilibrium: examples (2)

- N.E. calculation in BoS

Best reply for player I:
max utility

Fix this strategy for II

I \ II	L	R
T	(2, 1)	(0, 0)
B	(0, 0)	(1, 2)

Best reply for player II:
max utility

Fix this strategy for I

I \ II	L	R
T	(2, 1)	(0, 0)
B	(0, 0)	(1, 2)

Best reply for player I:
max utility

Fix this strategy for II

I \ II	L	R
T	(2, 1)	(0, 0)
B	(0, 0)	(1, 2)

Best reply for player II:
max utility

Fix this strategy for I

I \ II	L	R
T	(2, 1)	(0, 0)
B	(0, 0)	(1, 2)

- Couples of strategies with both payoffs in red are N.E.

Nash equilibrium: examples (3)

- Example (battle of the sexes, BoS): (T, L) and (B, R) are Nash Equilibria (N.E.). Not unique!

I \ II	L	R
	T	B
T	(2,1)	(0,0)
B	(0,0)	(1,2)

Nash equilibrium and dominance

Theorem: If a game has a unique couple that survives iterated elimination of dominated strategies, that this couple is a Nash equilibrium.

- In particular, a couple of dominating strategies is a Nash equilibrium.
- So, in the prisoner's dilemma, (B, R) is the (**unique**) Nash equilibrium.
- So, Nash equilibrium can give an outcome which is inefficient.

Nash equilibrium: examples (4)

- Consider the following game (coordination game):

I \ II	L	C	R
T	(0,0)	(1,1)	(0,0)
M	(0,0)	(0,0)	(1,1)
B	(1,1)	(0,0)	(0,0)

- (B, L), (T, C) and (M,R) are N.E.

Nash equilibrium: not unique

- The battle of the sexes and the coordination game (and many others) have more than one NE.
- BIG ISSUE.
- players may have different (opposite) preferences on the equilibrium outcomes (see BoS)
- **it is not possible** to speak of **equilibrium strategies**.
In the BoS, T is an equilibrium strategy? Or B?

One more problem

- Example: **matching pennies** (MP)

I \ II	L	R
T	$(-1, \mathbf{1})$	$(\mathbf{1}, -1)$
B	$(\mathbf{1}, -1)$	$(-1, \mathbf{1})$

- There is no equilibrium?
- But Nash is famous (also) because of his existence thm (1950).
- But MP is a zero-sum game. So, even vN (1928) guarantees that it has an equilibrium.
- Where do we find it? Usual math trick: extend (\mathbb{N} to \mathbb{Z} , sum to integral, solution to weak solution).

Mixed strategies

- The basic idea is that the player does not choose a strategy, but a probability distribution on strategies.
- Example: I have an indivisible object and I must assign it in a fair way to one of my children. It is quite possible that the best solution is to **decide to assign it randomly** (with a uniform probability distribution).

Mixed extension of a game

- Let's apply it to games in strategic form.
- Given a game $G = (X, Y, f, g)$, assume X, Y are finite, and let

$$X = \{x_1, \dots, x_m\}, Y = \{y_1, \dots, y_n\}.$$

- The **mixed extension** of G is $=({}^a(X), {}^a(Y), f', g')$.
- Where:
- ${}^a(X)$ (${}^a(Y)$) is the set of probability distributions on X (Y). An element of ${}^a(X)$ is $p = (p_1, \dots, p_m) \in \mathbb{R}^m$, where p_i is the probability to play strategy x_i and...

$$f'(p, q) = \sum_{i \in \{1, \dots, m\}} \sum_{j \in \{1, \dots, n\}} p_i q_j f(x_i, y_j)$$

$$g'(p, q) = \sum_{i \in \{1, \dots, m\}} \sum_{j \in \{1, \dots, n\}} p_i q_j g(x_i, y_j)$$

- Of course, $(p, q) \in {}^a(X) \times {}^a(Y)$
- Notice that ${}^a(X) \times {}^a(Y)$ is itself a **game in strategic form**. So, no need to redefine concepts (in particular, N.E.).

Interpretation?

- Of course, there is no mathematical problem in the definition of ${}^a(X)$ and ${}^a(Y)$.
- But: f' and g' can still be interpreted as payoffs for the players?
- The answer is YES if the original f and g are vNM utility functions. Otherwise, we cannot attach a meaning to the operations that brought us from G to ${}^a(X) \times {}^a(Y)$.

Mixed extension and equilibria for BoS

- The BoS is:

		q	
		1-q	
	I \ II	L	R
	T	(2,1)	(0,0)
	B	(0,0)	(1,2)

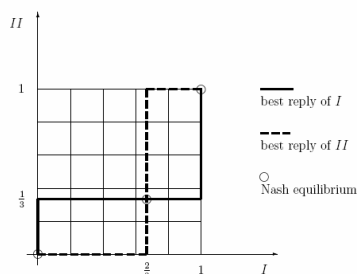
- Instead of using $((p_1, p_2), (q_1, q_2))$ we use $((p, 1-p), (q, 1-q))$, with $p, q \in [0, 1]$. So:

$$f'((p, 1-p), (q, 1-q)) = 2pq + 1(1-p)(1-q) = (3q-1)p + (1-q)$$
- Given q , the **best reply** for player I to q is p^* such that
 - ▣ $p^* = 0$ if $0 \leq q < 1/3$
 - ▣ $p^* \in [0, 1]$ if $q = 1/3$
 - ▣ $p^* = 1$ if $1/3 < q \leq 1$

Mixed extension and equilibria for BoS (2)

- Given p , the best reply for player II to p^* is
 - $q^* = 0$ if $0 \leq p < 2/3$
 - $q^* \in [0, 1]$ if $p = 2/3$
 - $q^* = 1$ if $2/3 < p \leq 1$

- From the following picture we see there are 3 N.E.



Nash existence theorem

- **Theorem:** Given a game (X, Y, f, g) , where X and Y are finite sets. Then, the mixed extension $(\hat{e}(X), \hat{e}(Y), f', g')$ possesses a Nash equilibrium.

A proof of this theorem can be given using the fixed point theorem of Kakutani (1941):

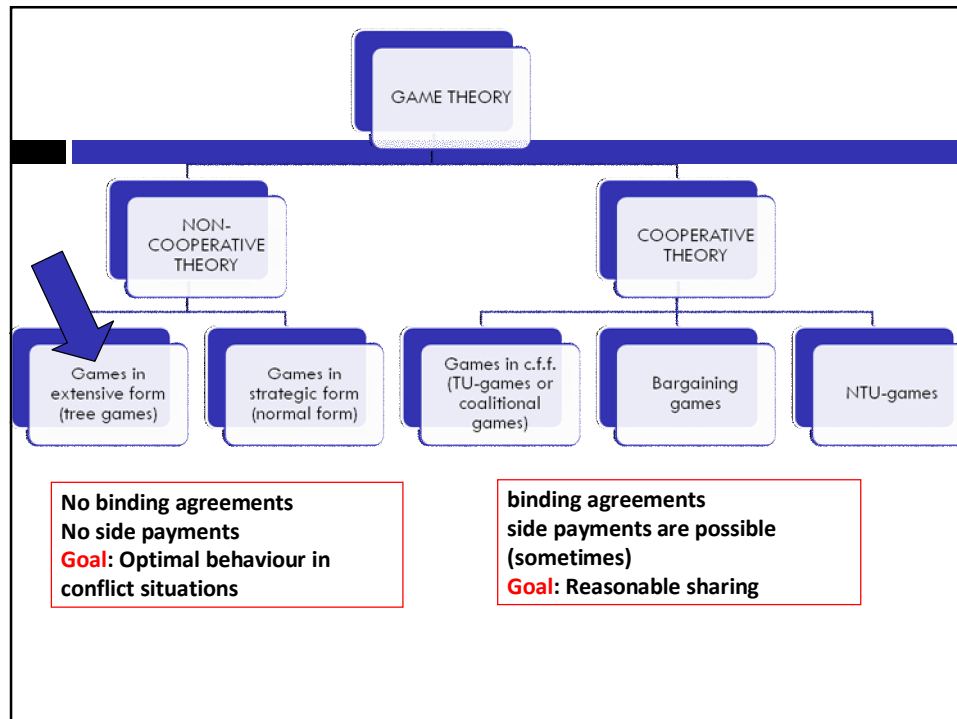
Theorem: Let X be a non-empty compact convex set of \mathbb{R}^k . Let $f: X \rightarrow X$ be a set-valued function for which

- for all $x \in X$ the set $f(x)$ is nonempty and convex;
- the graph of f is closed (i.e. for all sequences $\{x_n\}$ and $\{y_n\}$ such that $y_n \in f(x_n)$ for all n , $x_n \rightarrow x$, $y_n \rightarrow y$, we have that $y \in f(x)$).

Then there exists a $x^* \in X$ such that $x^* \in f(x^*)$.

Nash existence theorem (2)

- Note that the mixed extension of a finite game satisfies the assumptions of the Kakutani's fixed point theorem: $\hat{e}(X)$, $\hat{e}(Y)$ are convex and compact
- Moreover we observed that a Nash eq. is a profile a^* of actions in A_i such that $a_i^* \in B_i(a_{-i}^*)$ for each player $i \in N$.
- Define the set valued function $B: A \rightarrow A$ (where $A = \prod_{i \in N} A_i$ is the cartesian product of A_i over the set of players) such that $B(a) = \prod_{i \in N} B_i(a_{-i})$. Then a fixed point $a^* \in B(a^*)$ is a Nash eq.
- One can prove that by continuity of f' and g' , the set valued function B has closed graph. Then by Kakutani's theorem it has a fixed point.



Matching pennies revisited

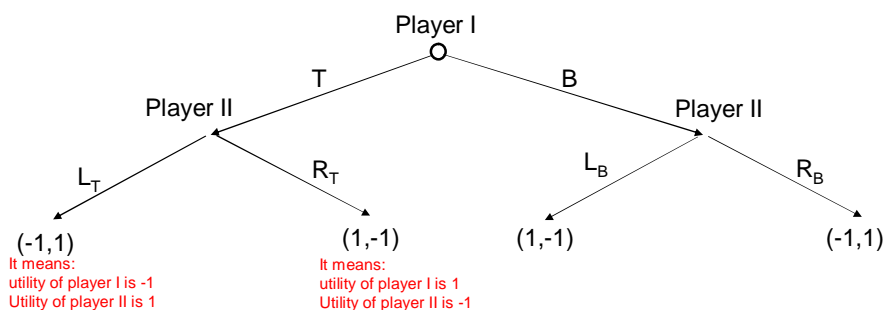
- Let us redefine the rules
 - first you choose, L or R
 - then I choose, T or B
- Is it ok? Is it the same game?
- **It depends.**
- Essential is not the chronological (physical) time, but the **information** that I have when I must decide. So, can I see (know) your choice before deciding?

Trees

- We have introduced two important aspects:
 - ▣ the dynamic structure of the interaction
 - ▣ the role of info on past events (on the history)
- To represent them it is appropriate a tree structure

Information sets (1)

- First chooses player I . Then, being informed of the choice made by player I, player II makes his choice.



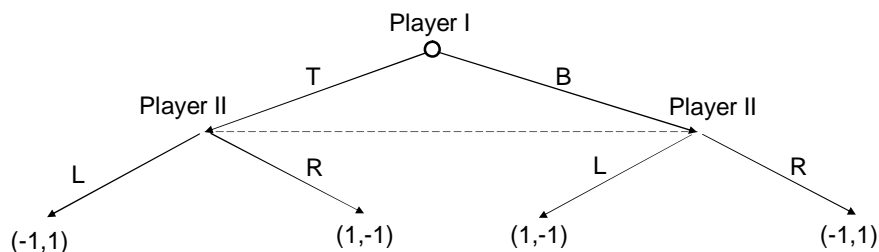
Strategy

- Consider the tree game on the previous slide
- Player I must begin choosing between T or B .
- Player II must choose among: $L_T L_B$, $L_T R_B$, $R_T L_B$, $R_T R_B$
 - ▣ $L_T L_B$ means: chose L_T if player I has chosen T at the first step and L_B if player I has chosen B at the first step
 - ▣ $L_T R_B$ means: chose L_T if player I has chosen T at the first step and R_B if player I has chosen B at the first step
 - ▣
- So, we have a game in strategic form. Payoffs? Follow the path!

I \ II	$L_T L_B$	$L_T R_B$	$R_T L_B$	$R_T R_B$
T	$(-1,1)$	$(-1,1)$	$(1,-1)$	$(1,-1)$
B	$(1,-1)$	$(-1,1)$	$(1,-1)$	$(-1,1)$

Information sets (2)

- A “trick” to take note of what player II does not know about the past (the history).
- Two nodes are connected with a dashed line. The meaning is that a player will know that has to make a choice knowing that:
 - ▣ he knows he is in one of these nodes
 - ▣ but he does not know in which.
- These sets of nodes connected with dashed lines are called “information sets”.



Strategy

- Consider the tree game on the previous slide
- Player I must begin choosing between T or B .
- Player II must choose between L and R.
- we have the following game in strategic form:

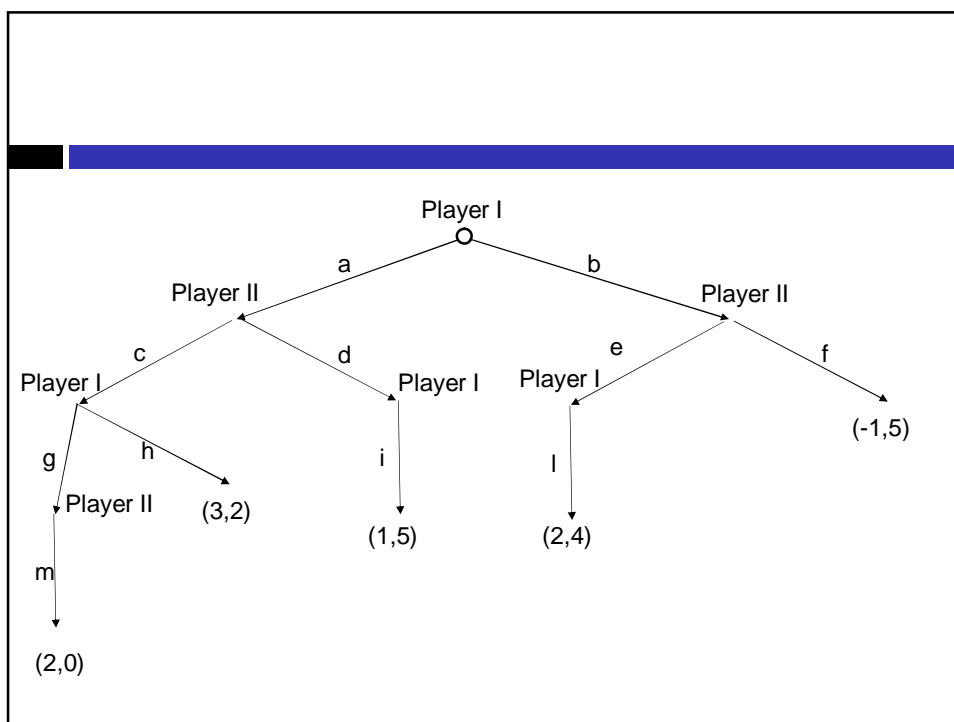
I \ II	L	R
T	$(-1, 1)$	$(1, -1)$
B	$(1, -1)$	$(-1, 1)$

Nothing new...

- Every game in extensive form can be converted into a game in strategic form, using the (natural) idea of strategy we have seen.
- So, we can say that the strategic form is, somehow, fundamental, at least for non-cooperative games.
- We can use the Nash equilibrium also as a solution for games in extensive form.
- It seems that everything is so easy...

Backward induction

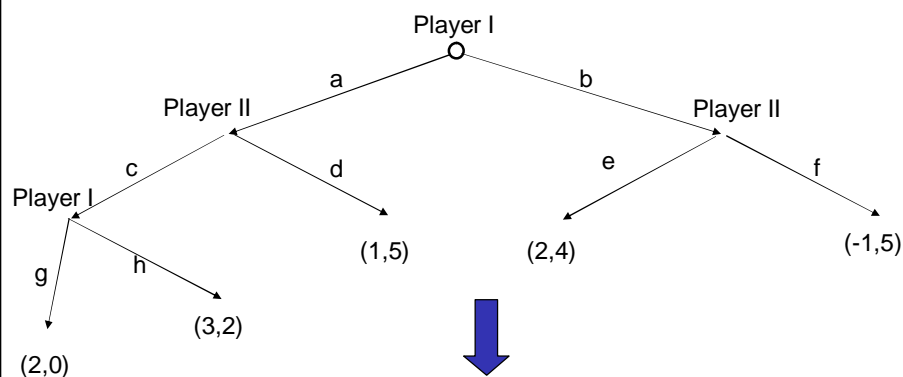
- Consider the very simple game depicted in the following slide
- Player I must begin choosing between a or b . But there is nothing that obliges him to think **locally**.
- He knows that he could be called to play again. So, **before the game starts**, he can decide his **strategy**.
- It means, choose among: agil, ahil, bgil, bhil .
- Similarly, II can choose among: cem, cfm, dem, dfm.
- So, we have a game in **strategic form**.



Backward induction (2)

- Look at the “penultimate” nodes. There the choice is easy, it is a single DM that has all of the power to enforce the outcome he prefers.
- having done this, look at the pre-penultimate nodes. Taking into account the choices that will be made by the player who follows, the choice for the player at the pre-penultimate node becomes obvious too.
- And so on, till we reach the root of the tree.
- The method we followed is called backward induction and works for games with **perfect information** (i.e.: information sets are all singletons).
- Well, we get a strategy profile that has good chances to be considered a **solution**! Actually, it can be proved that it is a Nash equilibrium.

Backward induction (3)

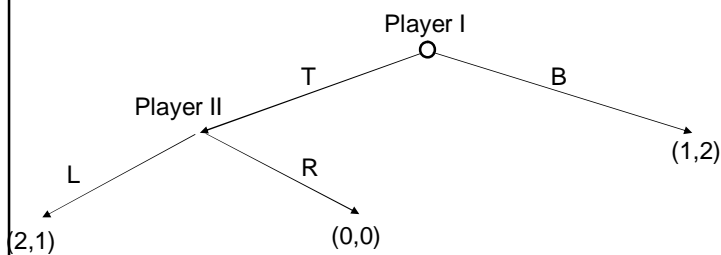


Game in strategic form

I \ II	c e m	c f m	d e m	d f m
a g i l	(2,0)	(2,0)	(1, 5)	(1 ,5)
a h i l	(3 ,2)	(3 ,2)	(1, 5)	(1 ,5)
b g i l	(2,4)	(-1, 5)	(2 ,4)	(-1, 5)
b h i l	(2,4)	(-1, 5)	(2 ,4)	(-1, 5)

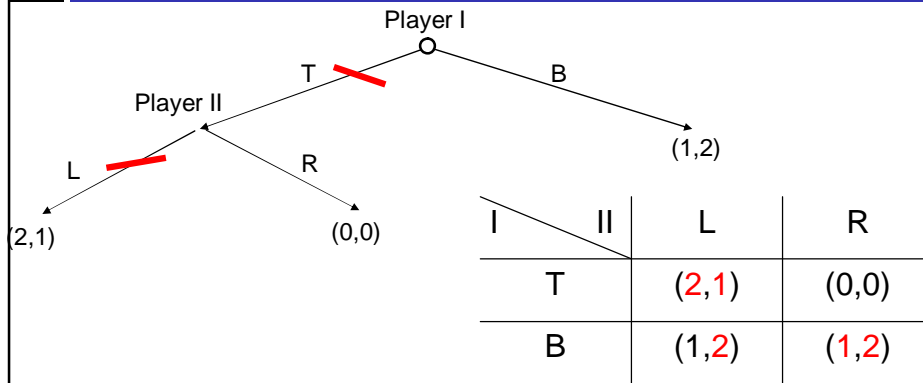
(a h i l; d f m) is a Nash equilibrium of the game (actually there is already another Nash equilibrium, but with an equivalent outcome...)

Let's see a game, very small:



I \ II	L	R
T	(2,1)	(0,0)
B	(1,2)	(1,2)

A small problem



Backward induction gives (T; L). But the strategic form has **two** Nash equilibria: (T; L) and (B; R)! And so?

Subgame Perfect Equilibrium (SPE)

- The key point is that the strategy profile determined by backward induction is **more** than a NE. It is a SPE. That is, it is not only a NE, but it is also a NE for all of the subgames.
- What are **subgames**? For games with **perfect information** they coincide with **subtrees**. More interesting the general case, but the idea is obvious: we want a subtree that can be seen sensibly as a game (subgame of the given game).
- Games with perfect information: there is coincidence between SPE and strategy profiles found by backward induction.
- SPE can be defined for any game in extensive form. It is the first example of **refinement of NE**.