

**International Doctoral School on
Multiple Criteria Decision Analysis (MCDA), Data Mining and Rough Sets**



**THE MACBETH APPROACH
METHOD, APPLICATIONS AND SOFTWARE**

Carlos A. Bana e Costa



Full Professor of Decision & Information
School of Engineering (IST), Technical University of Lisbon
Member of the Centre of Management Studies of IST (CEG-IST)



Visiting Professor of Decision Sciences
Department of Management
London School of Economics and Political Science

<http://web.ist.utl.pt/carlosbana>

Troina, Sicily, Italy, 12 April 2008

DECISION ANALYSIS

Development and use of logical methods for the improvement of decision-making in public and private enterprise.

Such methods include:

- models for decision-making under conditions of uncertainty or multiple objectives
- techniques of risk analysis and risk assessment;
- experimental and descriptive studies of decision-making behavior
- economic analysis of competitive and strategic decisions
- techniques for facilitating decision-making by groups
- computer modeling software and expert systems for decision support

<http://decision-analysis.society.informs.org/>



FIELD OF DA

PUBLICATIONS

ACTIVITIES

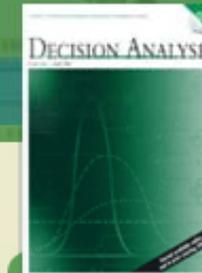
MEMBERSHIP

RELATED LINKS

Welcome to **DAWeb**, the web site of the Decision Analysis Society of INFORMS. The Society promotes the development and use of logical methods for the improvement of decision-making in public and private enterprise. Such methods include models for decision-making under conditions of uncertainty or multiple objectives; techniques of risk analysis and risk assessment; experimental and descriptive studies of decision-making behavior; economic analysis of competitive and strategic decisions; techniques for facilitating decision-making by groups; and computer modeling software and expert systems for decision support. Our members include practitioners, educators, and researchers with backgrounds in engineering, business, economics, statistics, psychology, and other social and applied sciences.

The Decision Analysis Society is a subdivision of **INFORMS**, the Institute for Operations Research and the Management Sciences. INFORMS is the world's largest organization of operations researchers and management scientists, with over 12,000 members. The Decision Analysis Society is now the second largest society within INFORMS, with over 940 members and 170 international members.

INFORMS was created in 1995 by the merger of the Operations Research Society of America (ORSA, founded in 1952) and The Institute for Management Sciences (TIMS, founded in 1953). The Decision Analysis Society was founded in 1980 as the ORSA Special Interest Group on Decision Analysis, becoming the INFORMS Section on Decision Analysis upon the merger of ORSA with TIMS. In February 1996, the Section on Decision Analysis became the Decision Analysis Society of INFORMS, reflecting the increasing scope of our activities.



Decision Analysis Society Flyer **NEW**

Decision Analysis Journal Flyer **NEW**

Decision Analysis Journal

INFORMS Practice Conf. 2007

INFORMS International 2007

INFORMS Seattle 2007

A Taxonomy of Decision Models

Problem dominated by

Uncertainty

Multiple Objectives



EXTEND conversation

- Event tree
- Fault tree
- Influence diagram

REVISE opinion

- Bayesian nets
- Bayesian statistics

SEPARATE into components

- Credence decomposition
- Risk analysis

CHOOSE option

- Payoff matrix
- Decision tree

EVALUATE options

- Multi-criteria decision analysis

ALLOCATE resources

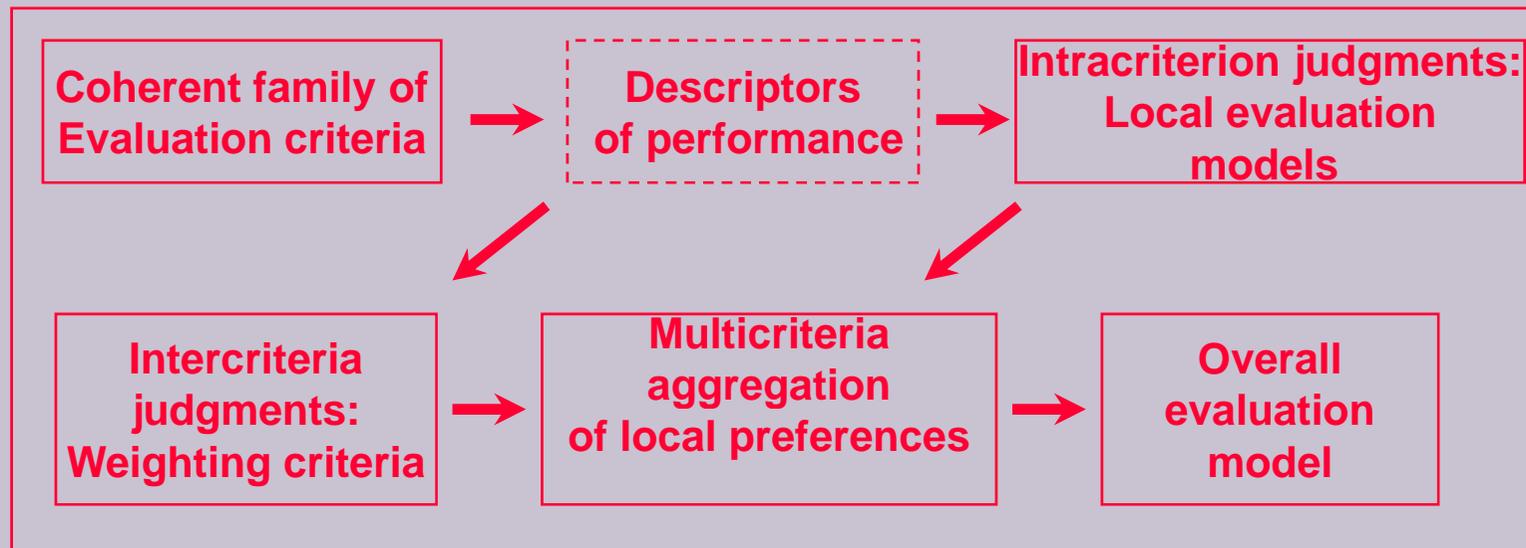
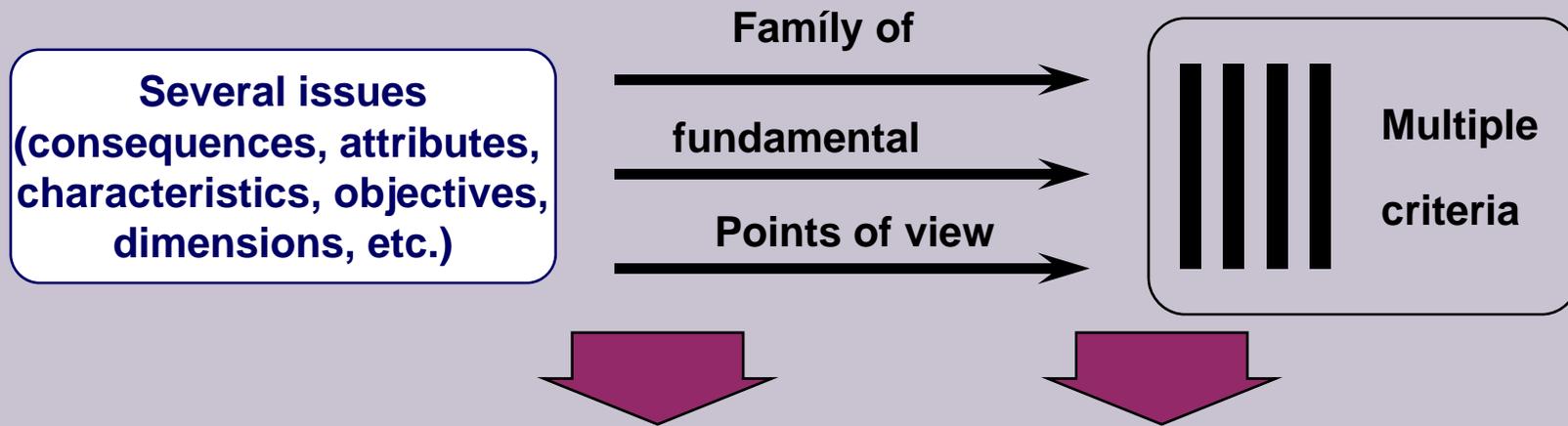
- Multi-criteria commons dilemma

NEGOTIATE

- Multi-criteria bargaining analysis

Reference: L.D.Phillips, Decision Analysis in 2005

MULTIPLE CRITERIA DECISION ANALYSIS



MULTI-CRITERIA VALUE MEASUREMENT

- Measuring the relative value of options in each criterion:
 - Numerical (e.g. direct rating) and
 - Non-numerical approaches (e.g. MACBETH)
- Criteria weighting procedures
 - Numerical techniques (e.g. swing weighting)
 - Non-numerical techniques (e.g. MACBETH)

MULTI-CRITERIA VALUE MEASUREMENT

Evaluation framework: Additive value model

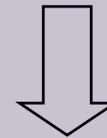
$$V(a) = \sum_{j=1}^n k_j \cdot v_j(a)$$

$V(a)$ overall value of option a

$v_j(a)$ local value (score)
of option a
against criterion j

k_j scaling constant
(relative weight)
of criterion j

With: $\left\{ \begin{array}{l} v_j(\text{upper anchor}_j) = 100, \forall j \\ v_j(\text{lower anchor}_j) = 0, \forall j \\ V(\text{all upper anchors}) = 100 \\ V(\text{all lower anchors}) = 0 \end{array} \right.$



$$\sum_{j=1}^n k_j = 1 \quad \text{and} \quad k_j > 0 \quad (j = 1, \dots, n)$$

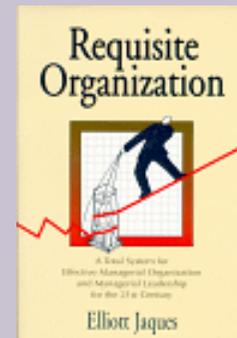
Non-numerical approach: MACBETH

Measuring Attractiveness by a Categorical Based Evaluation Technique

An interactive pairwise comparison approach
to guide the construction of a quantitative value model
from qualitative value judgments

*When you take all non-verbal judgment out of a decision
it becomes a calculation and not a decision.*

Elliot Jaques
Requisite Organization, 1988



Download the Demo Version of M-MACBETH
<http://www.m-macbeth.com>

M **MACBETH** Home Screenshots Pricing Downloads Online Tutorial References Contacts

Measuring
attractiveness by a
categorical
based
evaluation
technique

MACBETH
allows you to evaluate options
by simply making
qualitative comparisons
of the differences in benefit
for multiple criteria

[Learn more...](#)

M - M A C B E T H
A M u l t i p l e
C r i t e r i a
D e c i s i o n
S u p p o r t
S y s t e m

How does it work?

MACBETH uses a simple question-answer protocol that involves only two options in each question: Ask the evaluator to pairwise compare options by given a *qualitative* judgement of the difference in attractiveness between each two options

**For x and y such that
x is preferred to y,
the difference in attractiveness
between x and y is:**

- very weak
- weak
- moderate
- strong
- v. strong
- extreme

MACBETH semantic categories of difference of attractiveness:

extreme	C_6
v. strong	C_5
strong	C_4
moderate	C_3
weak	C_2
very weak	C_1
no	C_0

Note: the 'weak', 'strong' and 'extreme' were initially called the fundamental categories, but the M-MACBETH software that implements the MACBETH approach does not make this distinction and even allows for group judgments that do not distinguish between several consecutive categories, such as 'strong or very strong'.

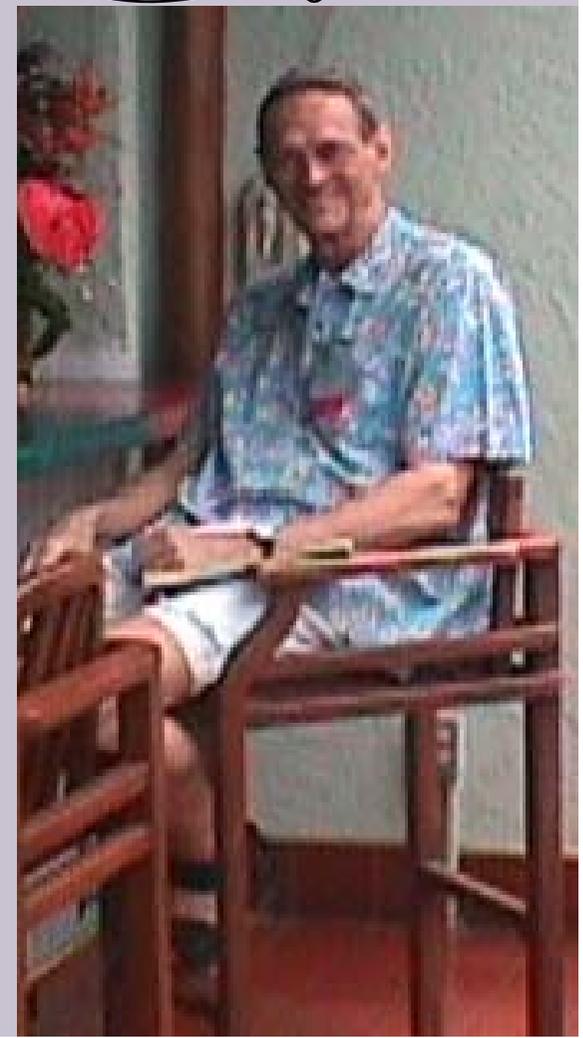
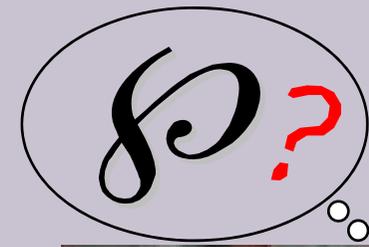
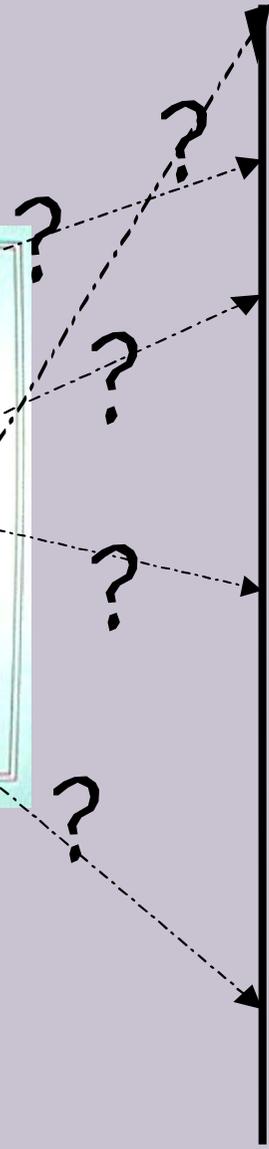
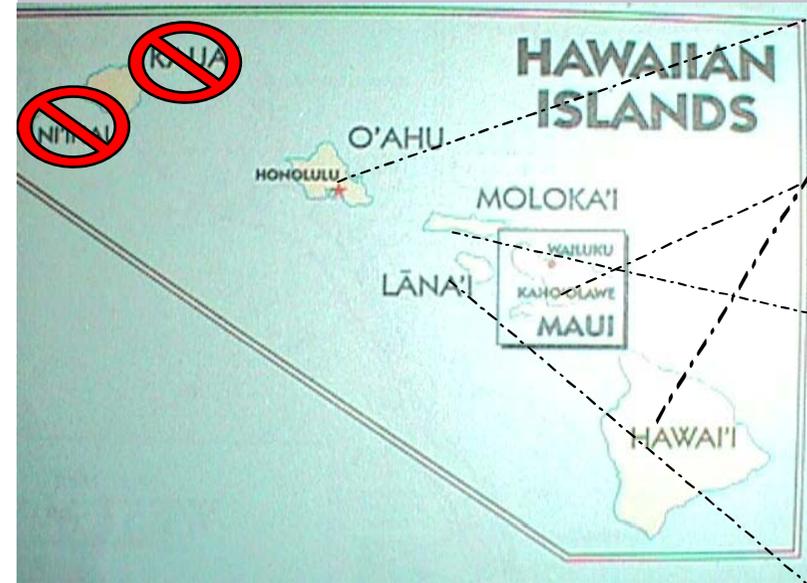
How many judgements?

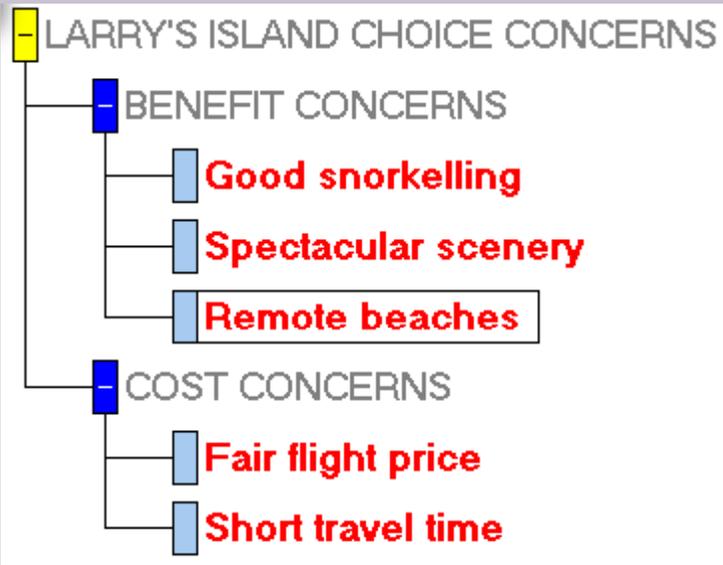
For a set X of m options, the number of pairwise comparisons can vary from a maximum of $m(m-1)/2$ judgments, when all pairwise comparisons are made, to a minimum acceptable number of $m-1$ judgments, as when comparing only each two consecutive options in the ranking or one options with all of the other $m-1$ (however, it is recommended to ask for some additional judgments to perform several consistency checks).

Kaua'i
Ni'hau O'ahu
Moloka'i
Lāna'i Maui
Larry's summer
holidays in Hawai

Hawai'i

In which island?





Assessing MACBETH intracriterion preference information

As each judgement is entered in the matrix, its consistency with the judgments already inserted is checked and possible inconsistencies are detected.

if an inconsistency is detected, suggestions to overcome it are presented. Technically, this is done by a mathematical programming algorithm (see Bana e Costa et al. 2005 for details).

Remote beaches

	Bigl	Molo	Lana	Maui	Oahu	
Bigl	no	weak-mod	moderate	strong	v. strong	extreme
Molo		no	↑very weak	↓strong	strong	v. strong
Lana			no	moderate	↑moderate	strong
Maui				no	↓weak	moderate
Oahu					no	weak
						very weak
						no

Inconsistent judgements
Suggestion 1 of 4 : 1 modification(s)

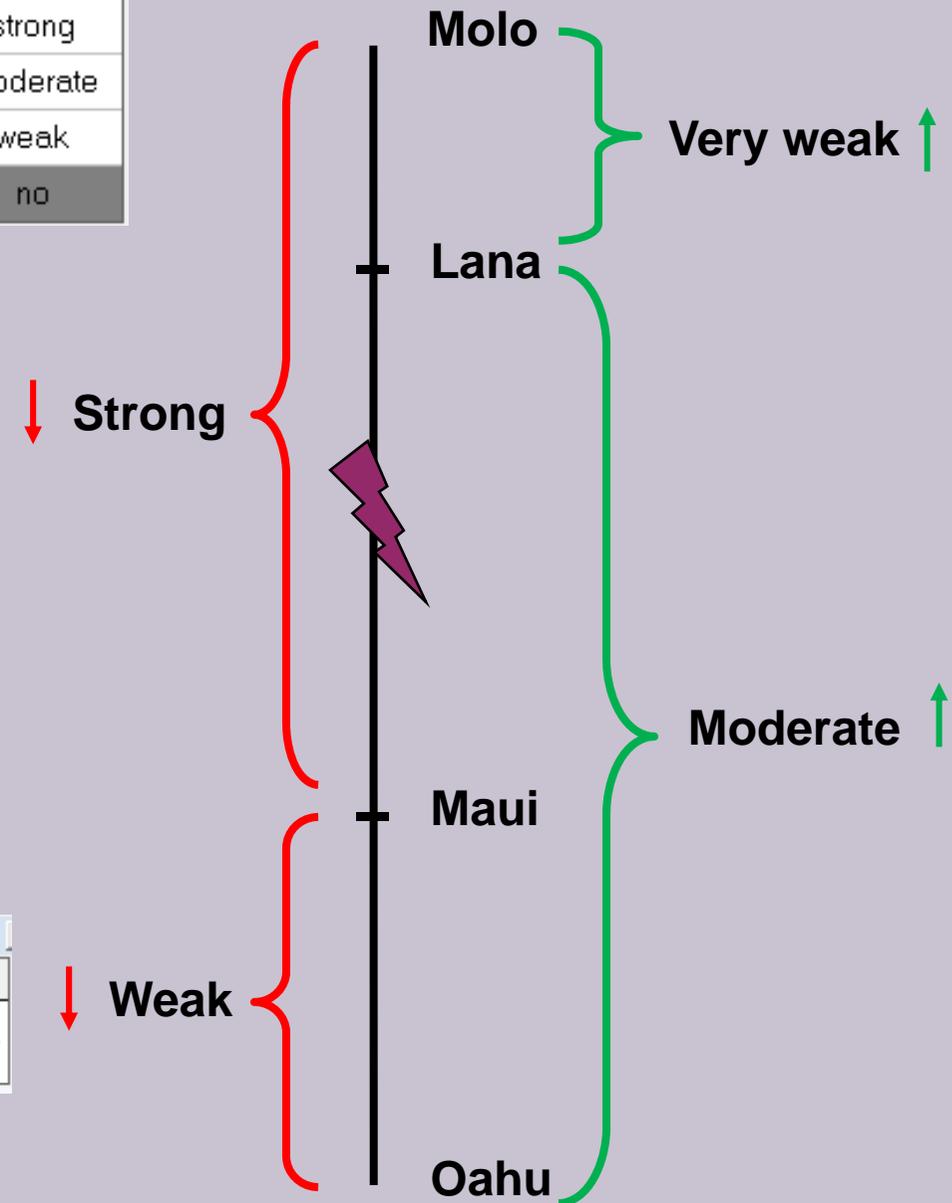
Calculator	Bigl	Molo	Lana	Maui	Oahu
Bigl	no	weak-mod	moderate	strong	v. strong
Molo		no	↑very weak	↓strong	strong
Lana			no	moderate	↑moderate
Maui				no	↓weak
Oahu					no

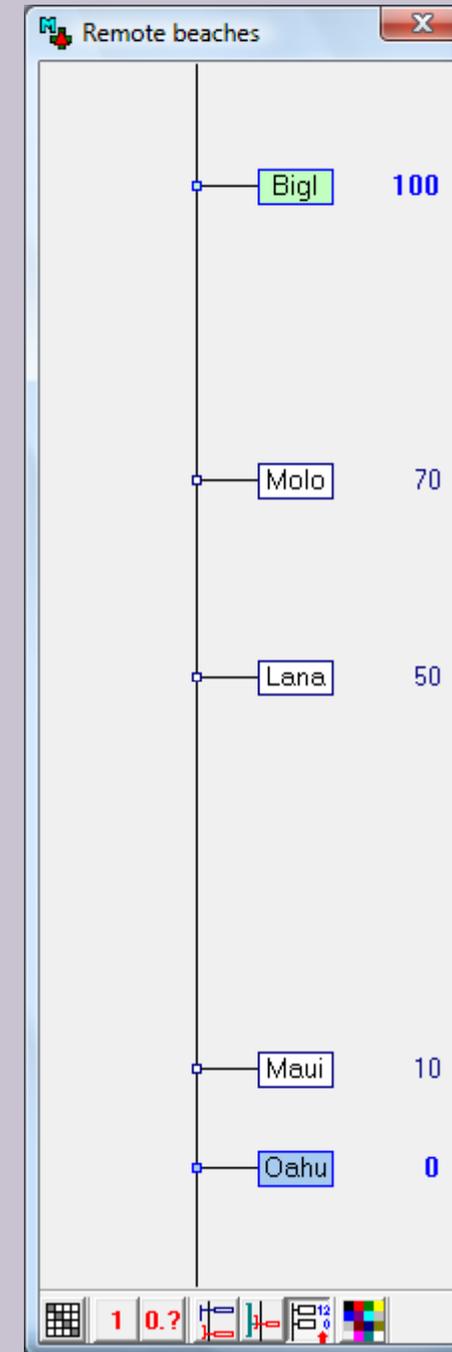
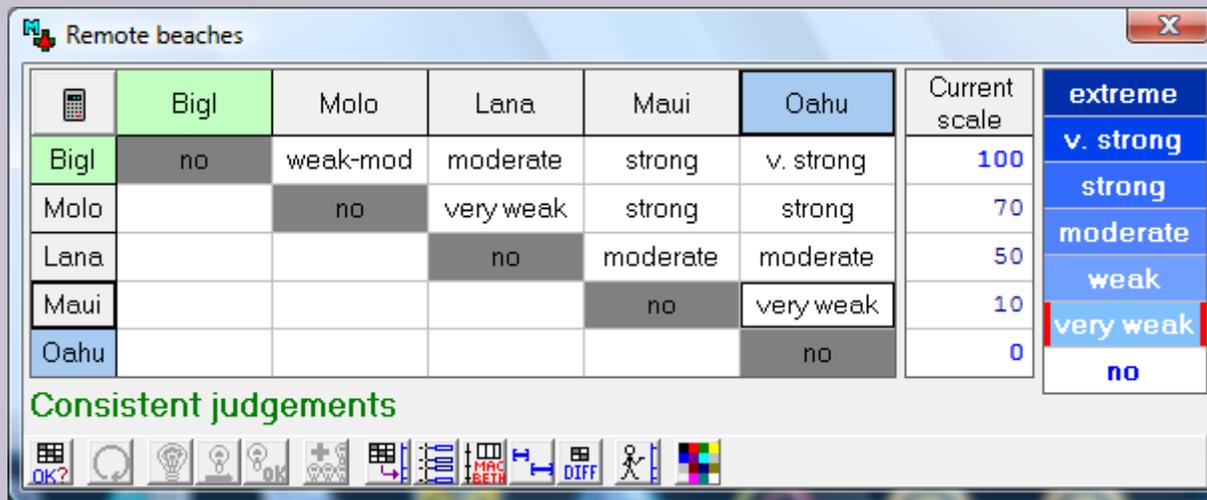
Inconsistent judgements

MACBETH has found **4** way(s),
 requiring **1** category change(s),
 to obtain consistent judgements.

Use the "+" key or this button  to cycle through the suggestions.

Remote beaches				
Problems	Diff.	Couples	Couples	Diff.
1	strong	Molo - Maui	> Lana - Oahu	moderate
	weak	Maui - Oahu	> Molo - Lana	very weak





For a set of consistent judgements, MACBETH suggests a numerical scale v on X that satisfies the following measurement rules:

Rule 1

$\forall x, y \in X: v(x) = v(y)$ iff x and y are equally attractive

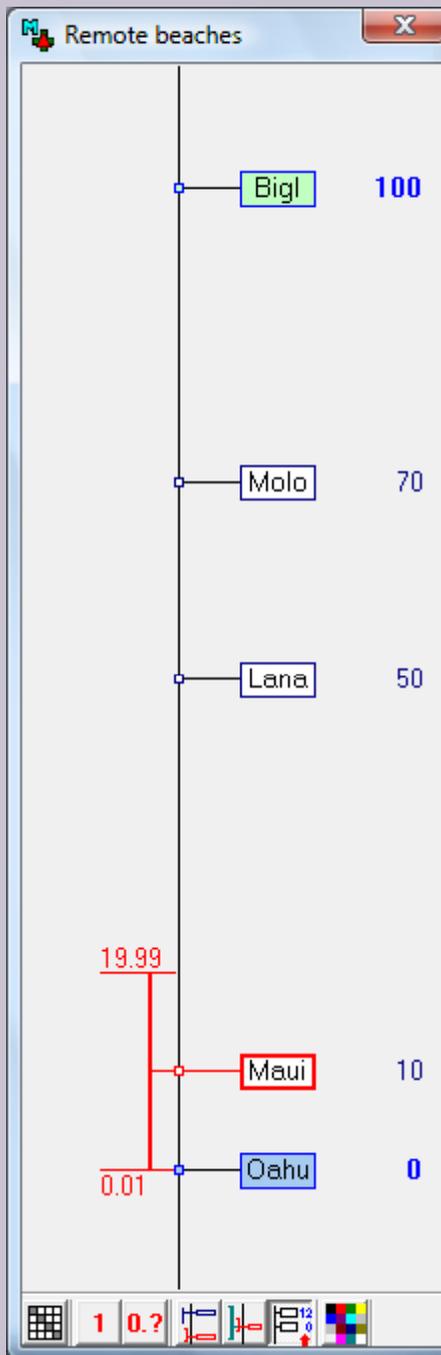
$\forall x, y \in X: v(x) > v(y)$ iff x is more attractive than y ;

Rule 2

$\forall k, k' \in \{ 1, 2, 3, 4, 5, 6 \}, \forall x, y, w, z \in X,$

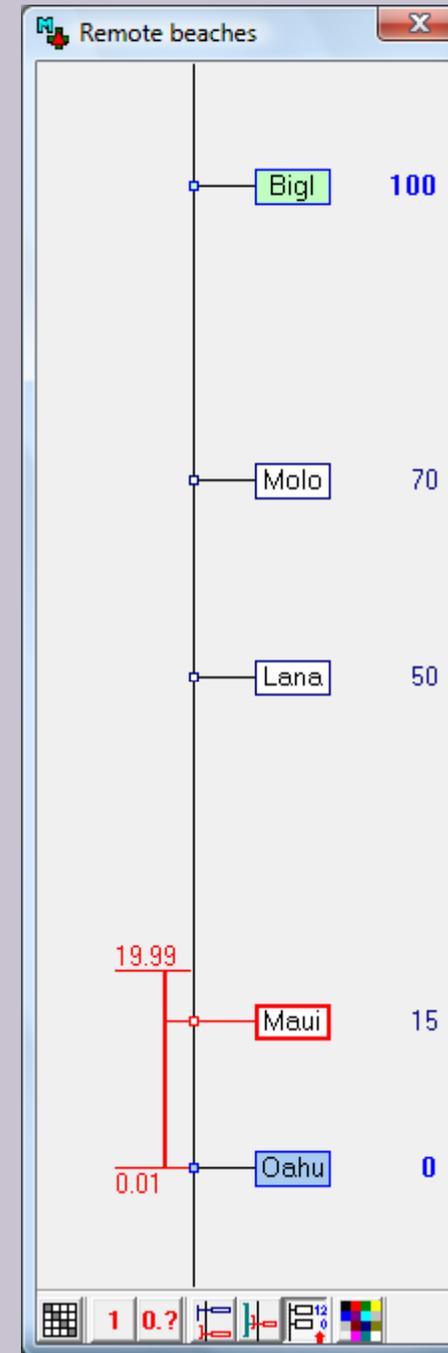
with $(x, y) \in C_k$ and $(w, z) \in C_{k'}$:

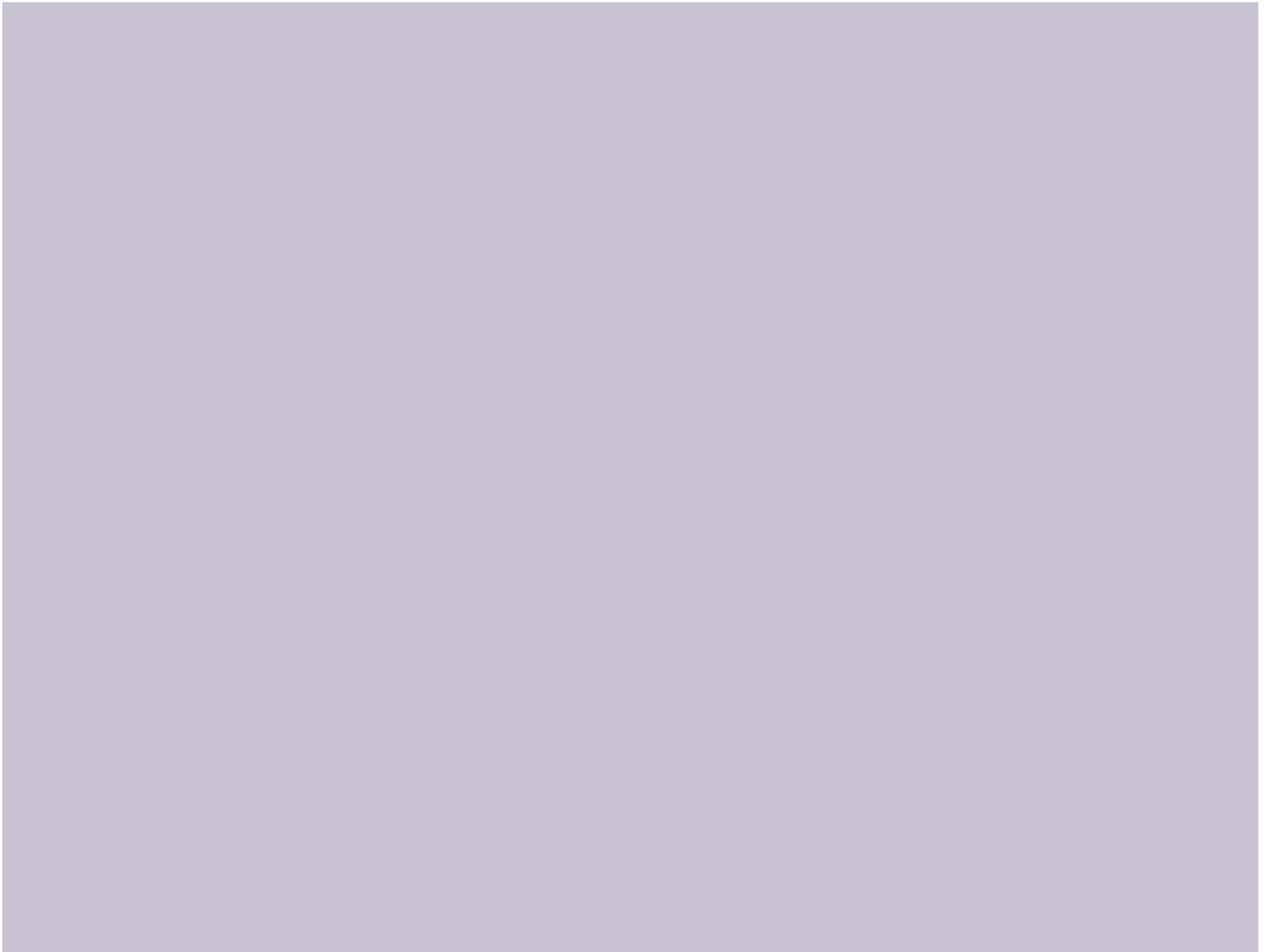
$$k \geq k' + 1 \Rightarrow v(x) - v(y) > v(w) - v(z)$$



The software determines the interval within which each score of each option can vary when the other $m-1$ scores are fixed and still remain compatible with the matrix of judgments.

This allows the adjustment of the scale by comparing differences of scores, to arrive to a cardinal scale.







"Behind" M-MACBETH

João Bana e Costa
Carlos Bana e Costa

“Behind” M-MACBETH

	A	B	C	D
A		Very Weak	Moderate	Very Strong
B			Moderate	Strong
C				Strong
D				

Extreme	6
Very Strong	5
Strong	4
Moderate	3
Weak	2
Very Weak	1

“Behind” M-MACBETH

	A	B	C	D
A		Very Weak 1	Moderate	Very Strong
B			Moderate 3	Strong
C				Strong 4
D				

Extreme	6
Very Strong	5
Strong	4
Moderate	3
Weak	2
Very Weak	1

“Behind” M-MACBETH

	A	B	C	D
A		Very Weak 1	Moderate 4	Very Strong
B			Moderate 3	Strong
C				Strong 4
D				

Extreme	6
Very Strong	5
Strong	4
Moderate	3
Weak	2
Very Weak	1

$$v(A)-v(C) = v(A)-v(B) + v(B)-v(C)$$

“Behind” M-MACBETH

	A	B	C	D
A		Very Weak 1	Moderate 4	Very Strong
B			Moderate 3	Strong
C				Strong 4
D				

Extreme	6
Very Strong	5
Strong	4
Moderate	3
Weak	2
Very Weak	1

$$v(A)-v(C) < v(C)-v(D)$$

“Behind” M-MACBETH

	A	B	C	D
A		Very Weak 1	Moderate 4	Very Strong
B			Moderate 3	Strong
C				Strong 5
D				

Extreme	7
Very Strong	6
Strong	5
Moderate	3-4
Weak	2
Very Weak	1

Increase $v(C)-v(D)$ of 1

“Behind” M-MACBETH

	A	B	C	D
A		Very Weak 1	Moderate 4	Very Strong
B			Moderate 3	Strong 8
C				Strong 5
D				

Extreme	10
Very Strong	9
Strong	5-8
Moderate	3-4
Weak	2
Very Weak	1

$$v(B)-v(D) = v(B)-v(C) + v(C)-v(D)$$

“Behind” M-MACBETH

	A	B	C	D
A	no	Very Weak 1	Moderate 4	Very Strong 9
B		no	Moderate 3	Strong 8
C			no	Strong 5
D				no

Extreme	10
Very Strong	9
Strong	5-8
Moderate	3-4
Weak	2
Very Weak	1

$$v(A)-v(D) = v(A)-v(B) + v(B)-v(C) + v(C)-v(D)$$

Criterion

	A	B	C	D	Current scale
A	no 0	very weak 1	moderate 4	v. strong 9	9
B		no 0	moderate 3	strong 8	8
C			no 0	strong 5	5
D				no 0	0

Consistent judgements

extreme
v. strong
strong
moderate
weak
very weak
no

Criterion

	Current scale	MACBETH anchored	MACBETH basic
A	9	9.00	9.00
B	8	8.00	8.00
C	5	5.00	5.00
D	0	0.00	0.00

Criterion

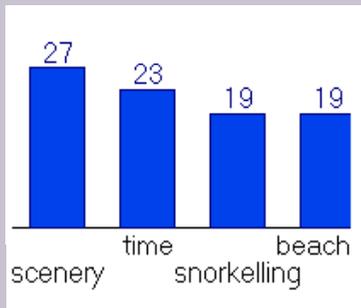
0 no	0.00
1 very weak	1.00 - 1.00
3 moderate	3.00 - 4.00
4 strong	5.00 - 8.00
5 v. strong	9.00 - 9.00

Criterion

A 9
B 8
C 5
D 0

MACBETH weighting procedure

Reference levels						
Glob. ref. sit.	snorkelling	scenery	beaches	price	time	
[scenery]	ExcNear	Lana	Bigl	0	0	
[time]	GoodNear	Bigl	Molo	125	5	
[snorkelling]	ExcOut	Oahu	Lana	250	20	
[beaches]	GoodOut	Molo	Maui	375	40	
[price]		Maui	Oahu	500	100	
{ all worst }						
	strong	strong to very strong	strong	weak to moderate	very strong	



SUM=1

Qualitative swing judgements

REFERENCES

Bana e Costa, C.A., Vansnick, J.C., De Corte, J.M. (2003), MACBETH, *Working Paper LSEOR 03.56*, London School of Economics, London.

Bana e Costa C.A., M.P. Chagas. 2004. A career choice problem: an example of how to use MACBETH to build a quantitative value model based on qualitative value judgments. *European Journal of Operational Research* 153(2) 323-331.

Bana e Costa C.A., J.M. De Corte, J.C. Vansnick. 2005. On the mathematical foundations of MACBETH. J. Figueira, S. Greco, M. Ehrgott, eds. *Multiple Criteria Decision Analysis: State of the Art Surveys*. Springer, New York, 409-442.

Bana e Costa C.A., J.M. De Corte, J.C. Vansnick. 2005. M-MACBETH Version 1.1 User's Guide, <http://www.m-macbeth.com/downloads.html#guide>.

Bana e Costa J. 2007. Behind MACBETH. Presented at the Nato Advanced Research on Risk, Uncertainty and Decision Analysis for Environmental Security and Non-chemical Stressors, Lisbon, Portugal, <http://www.m-macbeth.com/references.html#basic>.

Bana e Costa, C.A., Lourenço, J.C., Chagas, M.P., Bana e Costa, J.C. (2008), "Development of reusable bid evaluation models for the Portuguese Electric Transmission Company", *Decision Analysis*, 5, 1 (22-42).