

# Preference elicitation for MCDA

## An introduction

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# Basic MCDA concepts

- ▶ Decision process,
- ▶ Stakeholders, actors, decision makers,
- ▶ Set of alternatives,
- ▶ Problems statements,

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## Problem statements

- ▶ **Choosing**, in a set of alternatives, the best (or a limited number of) alternatives(s)
- ▶ **Ranking** alternatives from the best to the worst (ranking can be complete or not)
- ▶ **Sorting** alternatives to pre-defined categories

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Preference elicitation: A small example

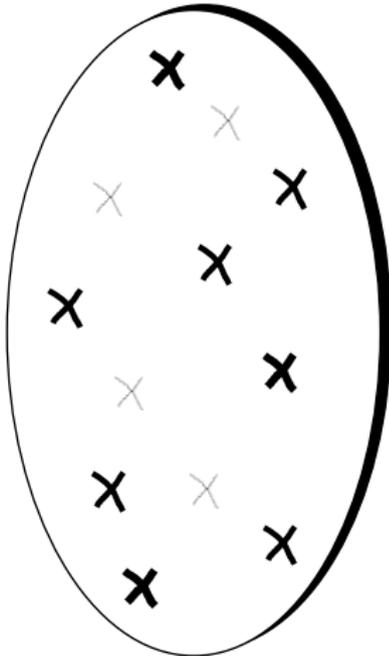
Basic MCDA concepts

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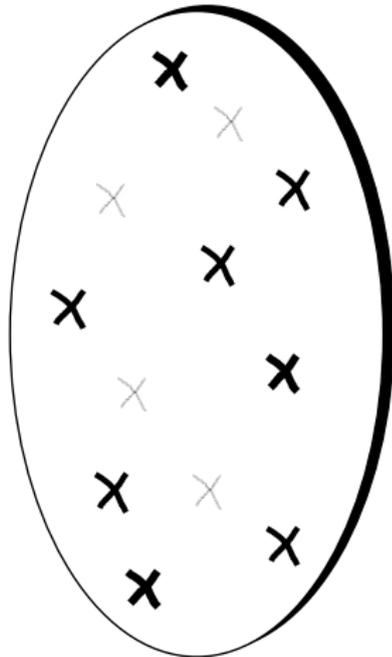
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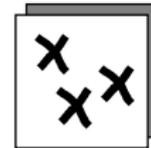
## Choice problem statement



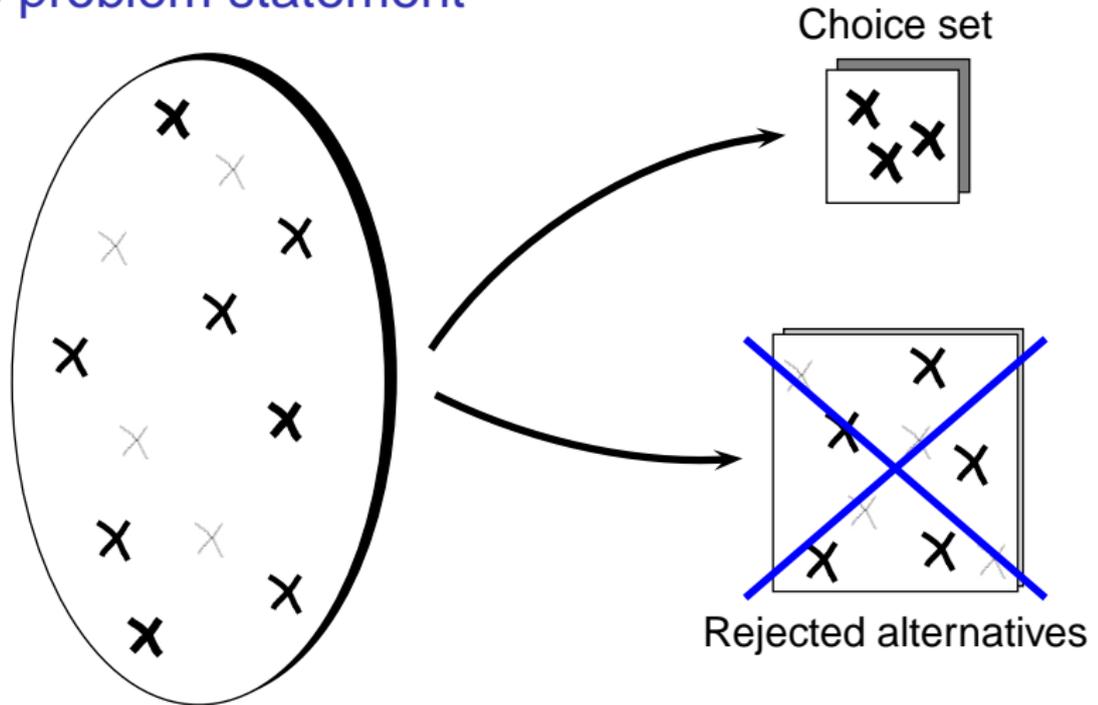
## Choice problem statement



Choice set



## Choice problem statement



## Problem statements

- ▶ **Rank** alternatives from the best to the worst (ranking can be complete or not)

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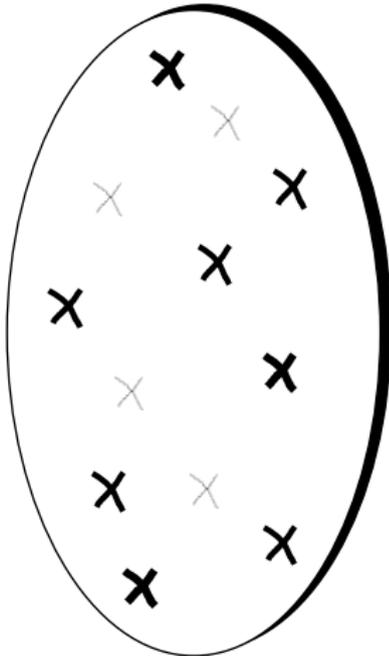
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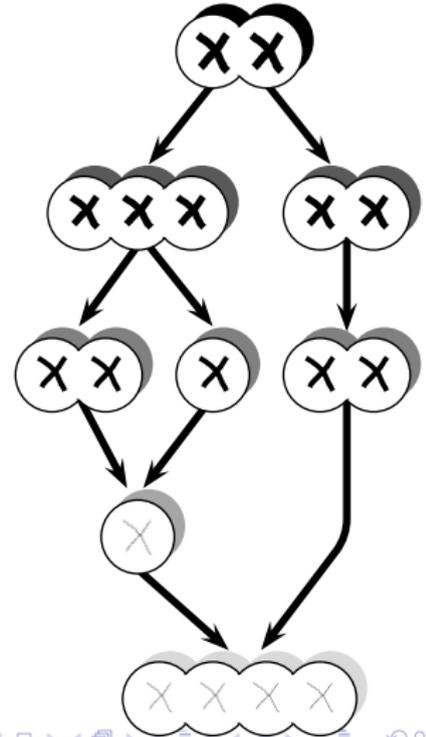
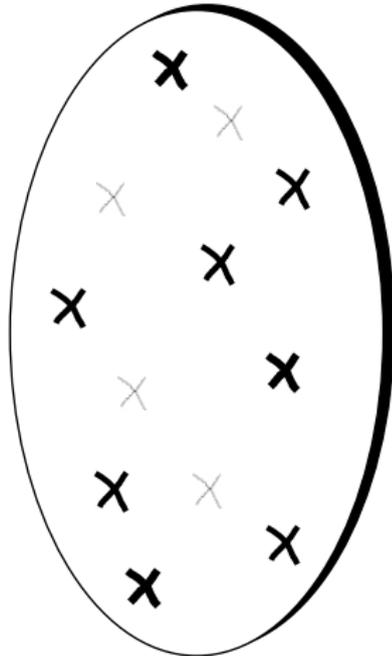
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## Ranking problem statement



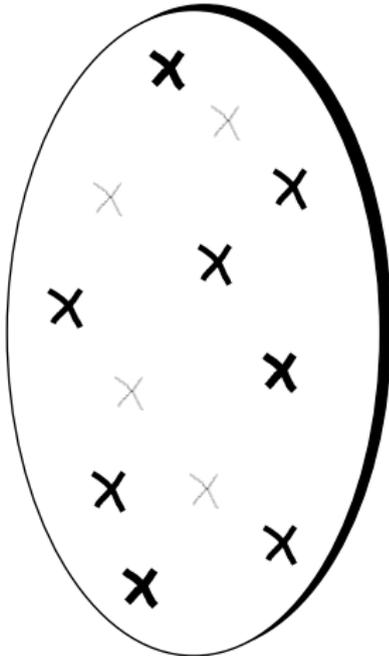
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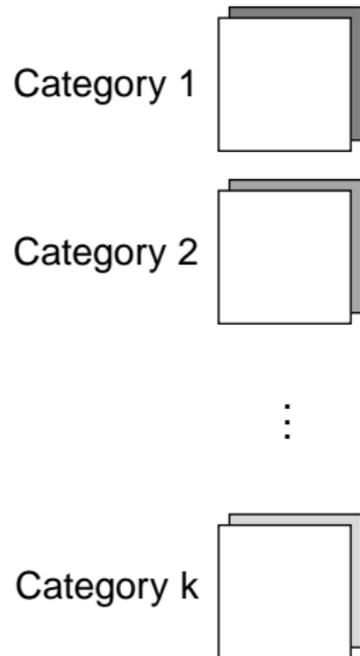
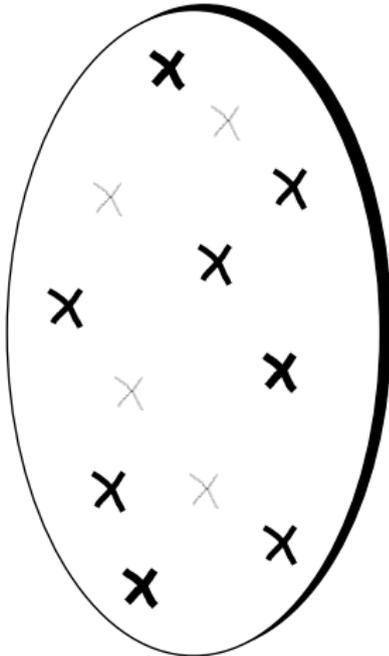
## Problem statements

- ▶ **Assign** alternatives to pre-defined categories

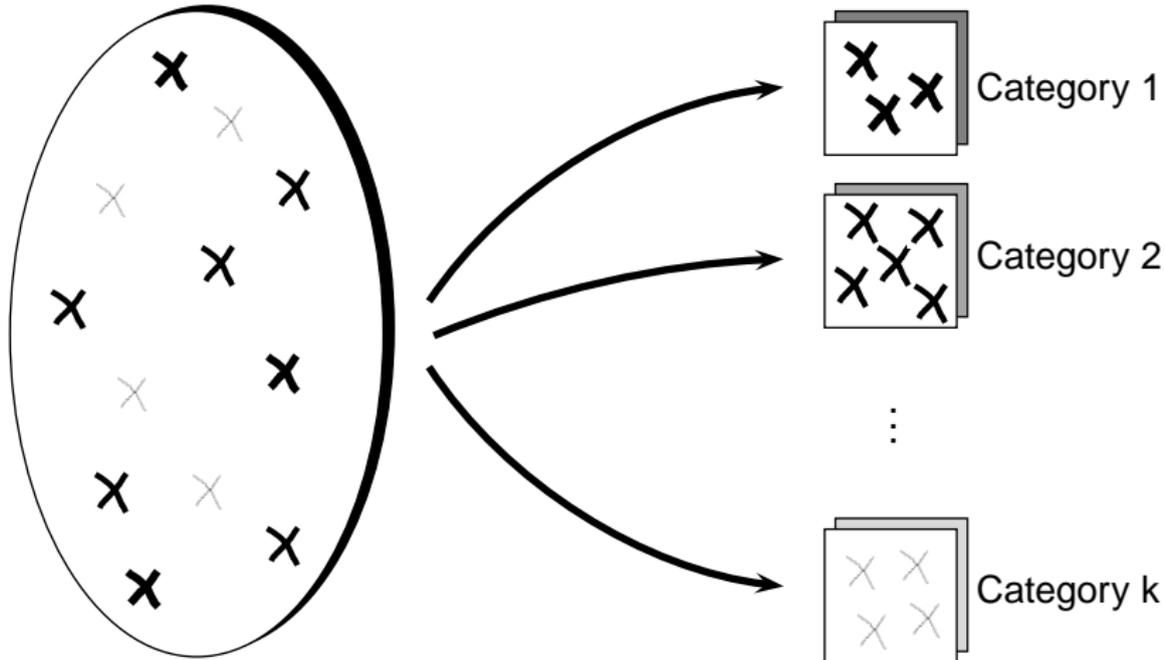
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# Basic MCDA concepts

- ▶ Decision process,
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- ▶ Set of alternatives,
- ▶ Problems statements,
- ▶ **Criterion**,

## Concept of criterion

- ▶ A criterion is a real valued function  $g$  defined on  $A$  allowing to compare any pair of alternatives according to a dimension (*axe de signification*) s.t.:

$$g(a) > g(b) \Rightarrow aS_g b, \forall a, b \in A$$

- ▶ Let us denote  $F = \{1, 2, \dots, n_{crit}\}$

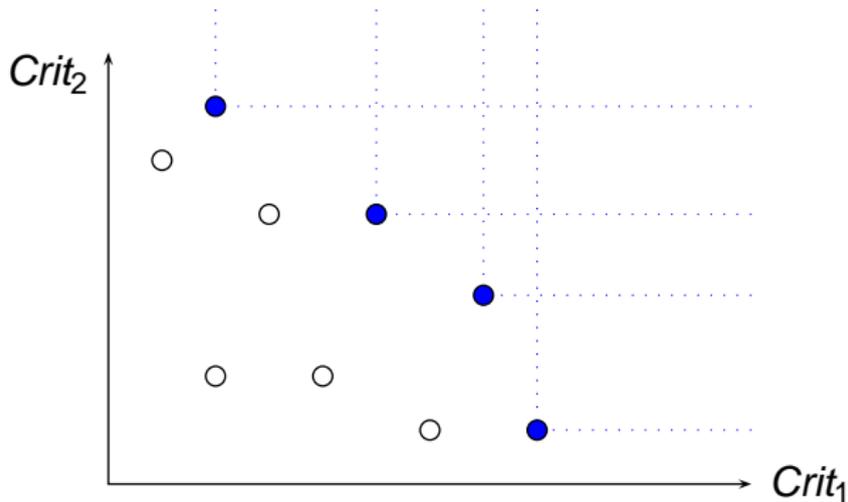
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- ▶ Problems statements,
- ▶ Criterion,
- ▶ Dominance, Pareto-optimality,

## Dominance, Pareto-optimality

- ▶  $\forall a, b \in A$ ,  $a \Delta b$  iff  $g_j(a) \geq g_j(b)$ ,  $\forall j \in F$ , one of the inequalities being strict,
- ▶ The dominance relation  $\Delta$  expresses unanimity among criteria in favor of one action in the comparison,
- ▶  $\Delta$  defines on  $A$  strict partial order (asymmetric and transitive),
- ▶  $\Delta$  is usually very poor,
- ▶  $a \in A$  is Pareto-optimal iff  $\nexists b \in A$  s.t.  $b \Delta a$ ,

## Pareto front



Pareto front in a discret bi-criterion problem

## Basic MCDA concepts

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- ▶ Dominance, Pareto-optimality,
- ▶ Preference information,

## Preference information

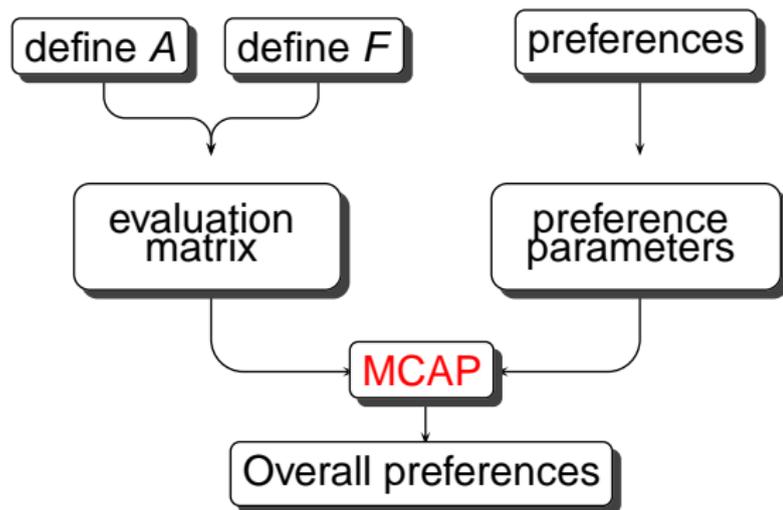
- ▶ To discriminate among Pareto-optimal alternatives, the dominance relation  $\Delta$  is useless,
- ▶ Decision aiding requires to enrich  $\Delta$  by additional information additionnelle called **preference information**,
- ▶ Preference information refers to the DM's opinions, value system, convictions ... concerning the decision problem,
- ▶ It is standard to distinguish:
  - ▶ **Intracriterion** preference information, and
  - ▶ **Intercriteria** preference information.

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- ▶ Preference information,
- ▶ **Aggregation procedures**,

## Multiple criteria aggregation procedures (MCAP)

MCAP: Procedure which establishes overall preferences on  $A$ , based on preference information and the evaluation matrix.



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## Introduction

- ▶  $n$  criteria  $g_1, g_2, \dots, g_n$ ,  $A = \{a_1, a_2, \dots, a_m\}$  and  $\Delta$  the dominance relation on  $A$ .
- ▶ preference information ( $\mathcal{I}$ )= any piece of information that can discriminate pairs of alternatives not in  $\Delta$ ,

→ Decision process,

→ Decision aid process,

→ **Preference elicitation process**

## Preference elicitation process

- ▶  $\mathcal{I} = \mathcal{I}^{in} \cup \mathcal{I}^{res}$ ,
- ▶  $\mathcal{I}^{in}$  : input oriented preference information
  - ▶ “criterion  $g_3$  is the most important one”
  - ▶ “the substitution rate between  $g_1$  and  $g_4$  is 3”
  - ▶ “The frontier between  $Cat_3$  and  $Cat_2$  on  $g_1$  is equal to 12”
- ▶  $\mathcal{I}^{res}$  : result oriented preference information result
  - ▶ “I prefer  $a_2$  to  $a_7$ ”
  - ▶ “ $a_{11}$  should be assigned at least to category  $C_3$ ”
  - ▶ “I prefer  $a_2$  to  $a_7$  more than I prefer  $a_5$  to  $a_1$ ”

## Preference parameters' values

“Values for preference parameters are meaningless as long as the MCAP in which they are used is not specified”

- ▶ Consider two alternatives  $a = (15, 10, 10)$  and  $b = (10, 12, 12)$ .
- ▶ Suppose the criteria weights are equal  $w = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$ ,
- ▶ Considering the weighted sum,  
 $g(a) = 11.66 < g(b) = 11.33 \Rightarrow aPb$ ,
- ▶ In the Condorcet aggregation,  
 as  $\sum_{j:a \succsim_j b} w_j > \sum_{j:b \succsim_j a} w_j \Rightarrow bPa$ ,

## Preference elicitation process

- ▶  $\mathcal{P}$  an MCAP to which  $k$  preference parameters are attached  $\bar{v} = (v_1, v_2, \dots, v_k)$ ,
- ▶  $\Omega$  the space of acceptable values for  $\bar{v}$  in absence of preference information,
- ▶ The knowledge on  $\bar{v}$  (stemming from  $\mathcal{I}$ ) is defined by  $\Omega(\mathcal{I}) \subseteq \Omega$  a list of constraints on  $\bar{v}$ ,
- ▶ Specific case:  $\Omega(\mathcal{I}) = \{\omega\}$   
 $\hookrightarrow$  the value of preference parameter is fully determined,
- ▶ Otherwise, the value of at least one preference parameter is imprecisely known.

## Preference elicitation process

### Illustration of the notations

- ▶  $\mathcal{P}$  = weighted sum,  $\bar{w}$  = weights =  $(w_1, w_2, \dots, w_n)$ ,
- ▶  $\Omega = \{w_i \geq 0, i \in F : \sum_{i \in F} w_i = 1\}$ ,
- ▶  $\mathcal{I}$  induces a knowledge on  $\bar{v}$ :  $\Omega(\mathcal{I}) \subseteq \Omega$ , e.g. ,  
if  $\mathcal{I} = \{(11, 10, 10) \succsim (10, 12, 10)\}$ , then  
 $\Omega(\mathcal{I}) = \{\bar{w} \in \Omega : w_1 \geq 2w_2\}$
- ▶ Specific case:  $\Omega(\mathcal{I}) = \{w\}$  , e.g.  
when  $(10,10,11) \sim (10,11,10) \sim (11,10,10)$ .
- ▶ Otherwise, the value of at least one preference parameter is imprecisely known.

## Preference elicitation process : an example

MCAP: weighted sum  $g(a) = \sum_{i=1}^{n_{crit}} w_i \cdot g_i(a)$

1. Consider  $b_j$  such that  $g_i(b_j) = g_i^{min}$ ,  $\forall i \neq j$  and  $g_j(b_j) = u_j^{max}$ .  
Rank the  $b_j$ ,  $j \in F$  (suppose  $b_n \succ \dots \succ b_1$ ),  
We get  $w_n \geq \dots \geq w_1$
2. Define  $b_n^j$  the alternative s.t.  $g_i(b_n^j) = g_i^{min}$ ,  $\forall i \neq n$  ;  
Determine  $g_n(b_n^j)$  s.t.  $b_1 \perp b_n^j$   
then  $u(b_n^j) = u(b_1)$  hence  
 $\sum_{i=1}^n u_i(b_1) = \sum_{i=1}^n u_i(b_n^j)$   
 $100 \cdot w_1 = u_n(g_n(b_n^j)) \cdot w_1$ , therefore  $\frac{w_n}{w_1} = \frac{100}{u_i(x_i)}$
3. proceed simultaneously for  $g_2, \dots, g_{n-1}$  to define the ratios  
 $\frac{w_n}{w_i}$ ,  $i = 1, \dots, n-1$ ,

## Preference elicitation process

- ▶ Applying an MCAP  $\mathcal{P}$  to a subset of alternatives  $A' \subseteq A$  using  $\omega \in \Omega$ , lead to a result  $R_{\mathcal{P}}(A', \omega)$ :
  - Choice: a subset of selected alternatives  $A^* \subseteq A'$
  - Sorting: the assignment of each  $a \in A'$  to a category
  - Ranking: un partial preorder on  $A'$
- ▶ Applying an MCAP  $\mathcal{P}$  to a subset of alternatives  $A' \subseteq A$  using  $\Omega(\mathcal{I}) \subset \Omega$ , lead to a result  $R_{\mathcal{P}}(A', \Omega(\mathcal{I}))$ ,
- ▶  $R_{\mathcal{P}}(A', \Omega(\mathcal{I}))$  should account for each  $\omega \in \Omega(\mathcal{I})$

## Preference elicitation process

Given an MCAP  $\mathcal{P}$  selected to model the DM's preferences, a **preference elicitation process** consists in an interaction between the DM and the analyst and leads the DM to express information on his/her preferences within the framework of  $\mathcal{P}$ .

Such information is materialized by a set  $\Omega(\mathcal{I}) \subseteq \Omega$  of plausible values for the parameters of  $\mathcal{P}$ . At the end of the process,  $\Omega(\mathcal{I})$  should lead, through the use of  $\mathcal{P}$ , to a result which is compatible with DM's view.

## Preference elicitation process

- ▶ Preference elicitation process  $\subset$  decision aiding process (stakeholder identification, definition of  $F$  and  $A$ ),
- ▶ The definition is grounded on the prior selection of a MCAP,
- ▶ The notion of DM/analyst interaction is a constituent of the elicitation process (sequence of Q/A in which the DM progressively express preference information ),
- ▶ During the elicitation process  $\Omega(\mathcal{I}) \subseteq \Omega$  is defined progressively (by the sequence of Q/A),
- ▶ the obtained  $\Omega(\mathcal{I}) \subseteq \Omega$  should lead, using  $\mathcal{P}$ , to a result consistent with the DM's view. Otherwise, the process should go on so as to revise  $\Omega(\mathcal{I})$  consequently,

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## Nature of the preference elicitation activity

Two ways to consider the preference elicitation process

- the *descriptivist* approach,
- the *constructivist* approach.

## Preference elicitation : descriptivist approach

- ▶ The way alternatives compare is defined in the mind of the DM before the preference elicitation process starts,
- ▶ The elicitation process does not alter the pre-existing structure of preferences,
- ▶ Preference information is considered stable and refer to a reality,
- ▶ The preference model should account for the existing preferences as reliably as possible,
- ▶ There is a “*distinction between true and estimated weights and it is possible that subjects’ true weights remain constant at all times, but become distorted in the elicitation process*”. [Beattie et Barron 91]

## Preference elicitation: constructivist approach

- ▶ The constructivist approach considers preferences as not fully pre-established in the DM's mind,
- ▶ The purpose of preference elicitation is to specify and even to modify pre-existing elements,
- ▶ Parameters' values reflect, in the MCAP, statements expressed by the DM along the elicitation process.

## Constructive learning preference elicitation

- ▶ Beyond the preference model elaboration, the elicitation process gives a concrete expression of DM's convictions about the way alternatives compare,
- ▶ Elaboration of such convictions are grounded on:
  - ▶ pre-existing elements such as his/her value system, past experience related to the decision problem, ...
  - ▶ the preference elicitation process itself.

# Constructive learning preference elicitation

## Decision Maker

$\mathcal{I} : \text{pref. info.}$

- value system
- constructed preferences
- cognitive limitations
- MCAP understanding



## Preference Model

$\Omega(\mathcal{I}) \subset \Omega$

- precise semantic of preference parameters
- model result

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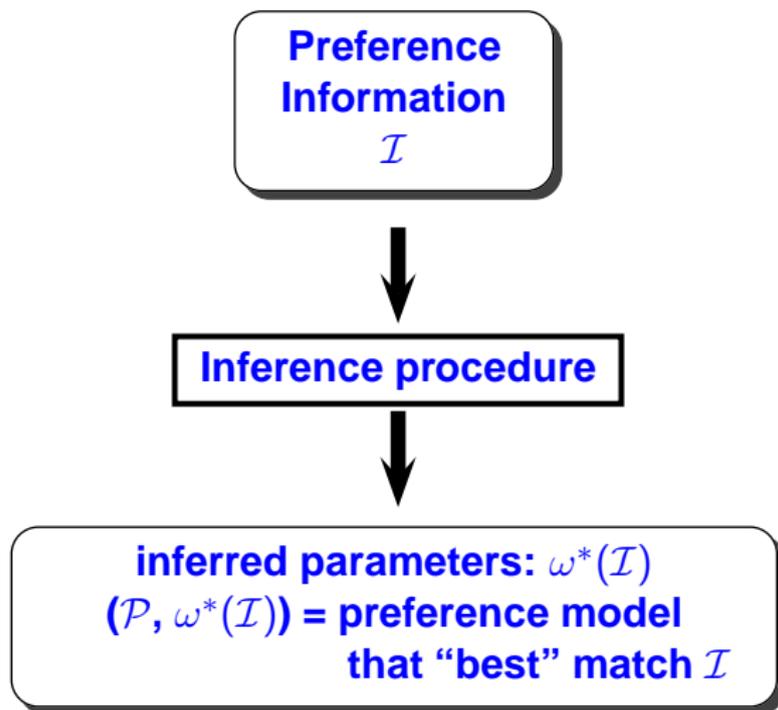
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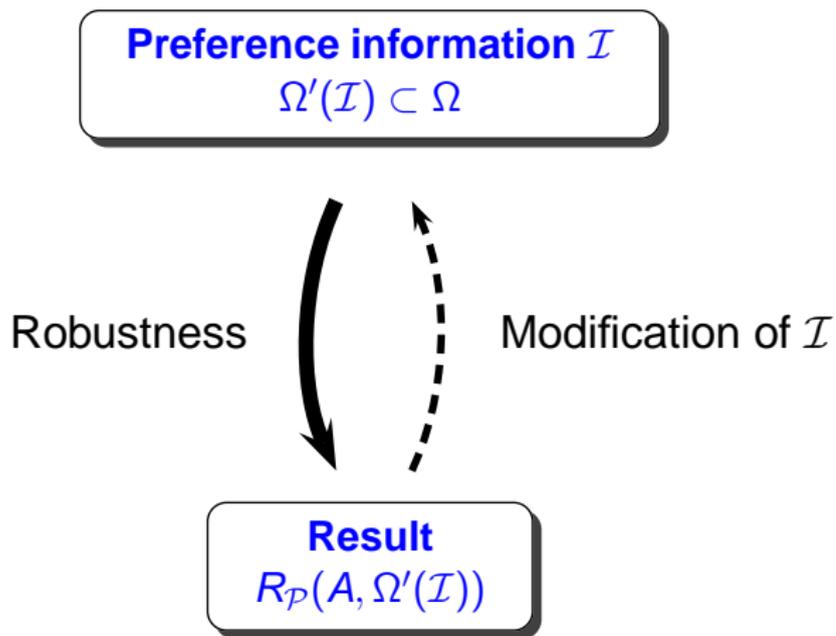
# Preference elicitation tools for constructive learning

- ▶ Tools versus practice,
- ▶ Various “ingredients” can contribute to give birth to an Constructive Learning Preference Elicitation (CLPE) interaction,
  - ▶ aggregation / disaggregation (inference procedure),
  - ▶ elicitation and robustness,
  - ▶ inconsistency detection and resolution.

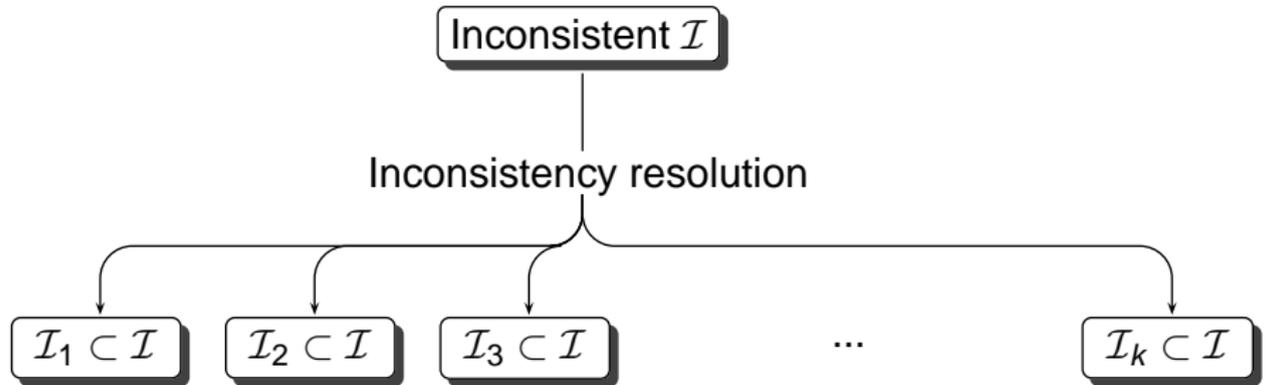
## Disaggregation



## Elicitation and Robustness



# Inconsistency detection and resolution



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## Context of the problem

- ▶ Michel has just started a business `fun4all.com` to sell on the internet technological product (mp3, games consoles, ...) to young customers.
- ▶ He wants to optimize the product range to propose on his web site.
- ▶ He wants the products to be attractive for his young clients, but cannot afford to have a large catalog.
- ▶ To identify the mp3 to sell, Michel paid a marketing agency which evaluated (on the basis of a panel of young potential buyers) the perceived quality of mp3 players.

## Context of the problem

- ▶ Each mp3 player was evaluated on three dimensions (storage capacity, autonomy, ergonomy/design) on a  $[0,100]$  scale on each dimension.
- ▶ A part of the results is synthesized hereafter.

	Dimension 1	Dimension 2	Dimension 3
$a_1$	10	50	70
$a_2$	34	56	84
$a_3$	40	90	45
$a_4$	30	10	70
$a_5$	60	80	45
$a_6$	49	56	54
$\vdots$	$\vdots$	$\vdots$	$\vdots$

## Context of the problem

- ▶ To appreciate the overall attractiveness of the mp3 players, Michel wants to define a ranking of the players grounded on a weighted sum.
- ▶  $g(a_i) = w_1.g_1(M_i) + w_2.g_2(M_i) + w_3.g_3(M_i)$  with  $w_1 + w_2 + w_3 = 1$  and  $w_i \geq 0$ ,  $i = 1, 2, 3$ .
- ▶ To elicit the preference model of his young customers, Michel will asks to his nephew Antonin some questions.

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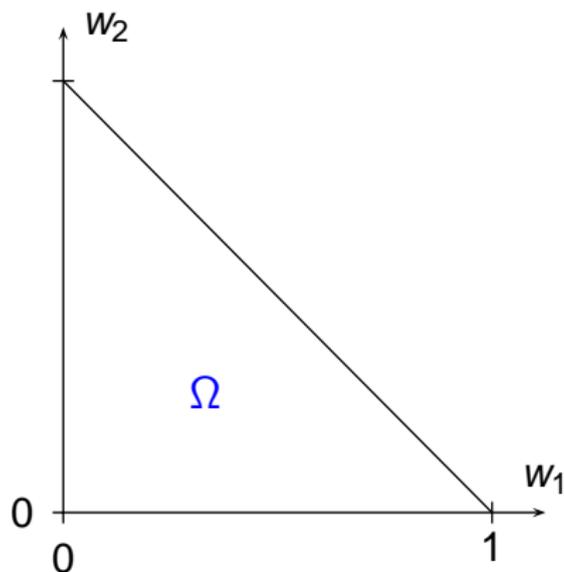
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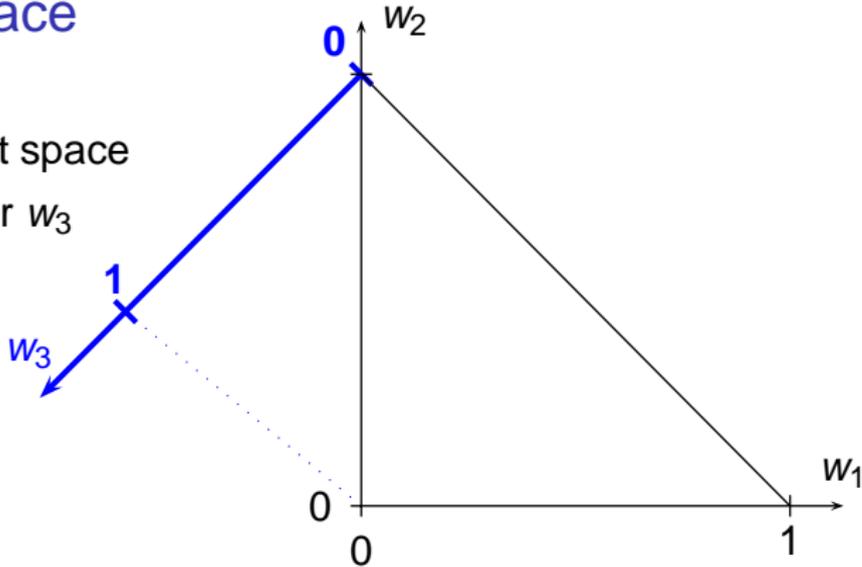
## Weights space

- Weight space



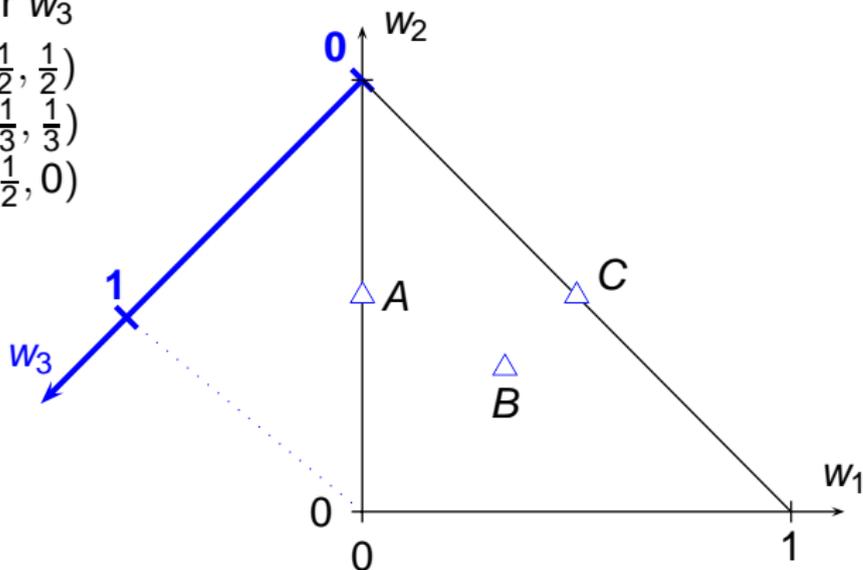
## Weights space

- ▶ Weight space
- ▶ axis for  $w_3$



## Weights space

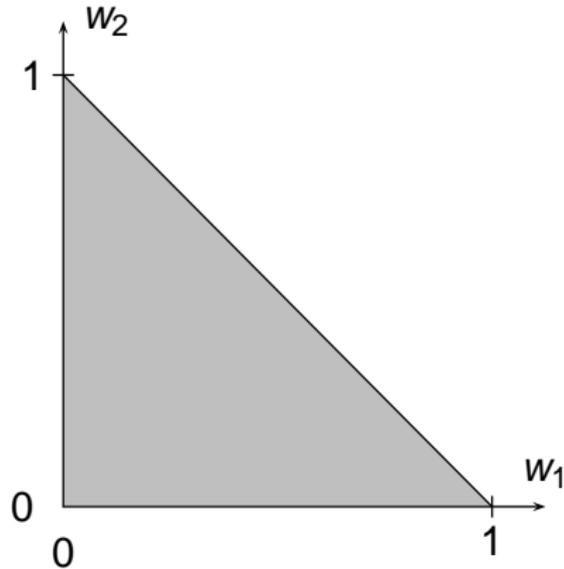
- ▶ Weight space
- ▶ axis for  $w_3$
- ▶  $A = (0, \frac{1}{2}, \frac{1}{2})$   
 $B = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$   
 $C = (\frac{1}{2}, \frac{1}{2}, 0)$



## Preference information

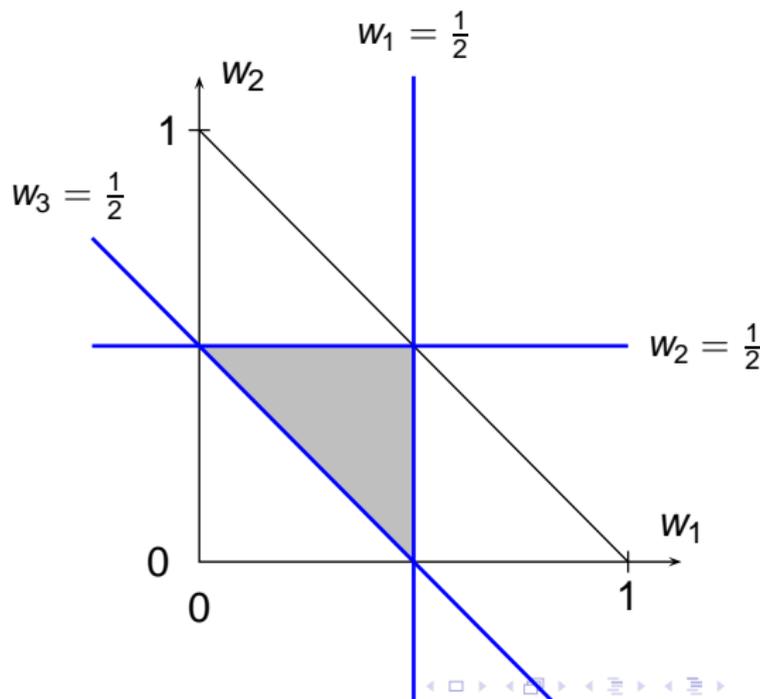
- ▶ Antonin has expressed the following preference statements:
  - ▶ The player  $a_1$  is at least as attractive as  $a_4$ .
  - ▶  $a_5$  is not worse than  $a_3$ .
  - ▶  $a_2$  is at least as good as  $a_6$ .
- ▶ Moreover, Michel considers that each dimension should'nt represent more than half of the value of a player,

## Induced weights space



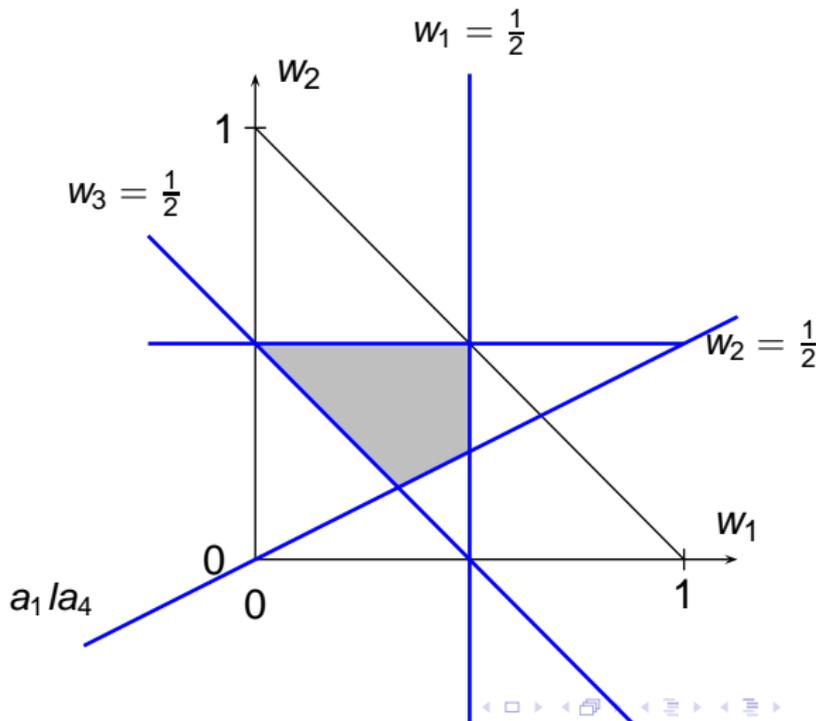
## Induced weights space

►  $w_j \leq \frac{1}{2}$



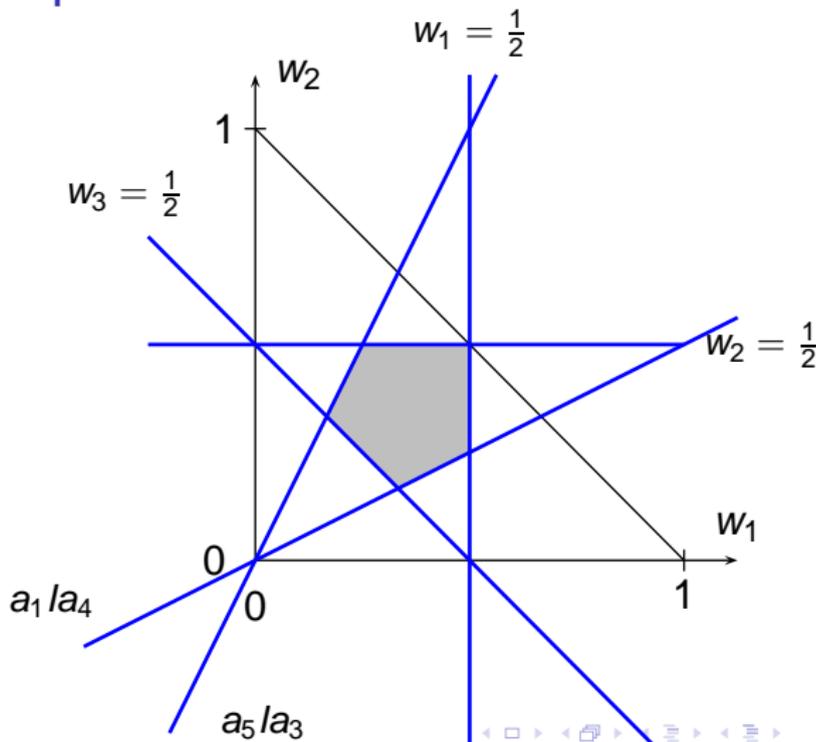
## Induced weights space

- ▶  $w_j \leq \frac{1}{2}$
- ▶  $a_1 \succ a_4$



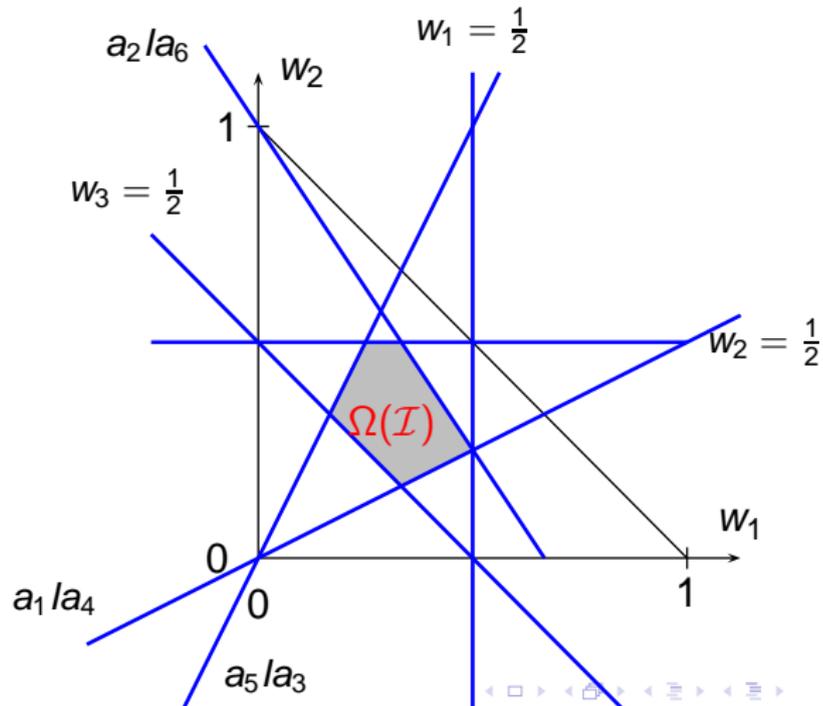
## Induced weights space

- ▶  $w_j \leq \frac{1}{2}$
- ▶  $a_1 \succ a_4$
- ▶  $a_5 \succ a_3$



## Induced weights space

- ▶  $w_j \leq \frac{1}{2}$
- ▶  $a_1 \succcurlyeq a_4$
- ▶  $a_5 \succcurlyeq a_3$
- ▶  $a_2 \succcurlyeq a_6$



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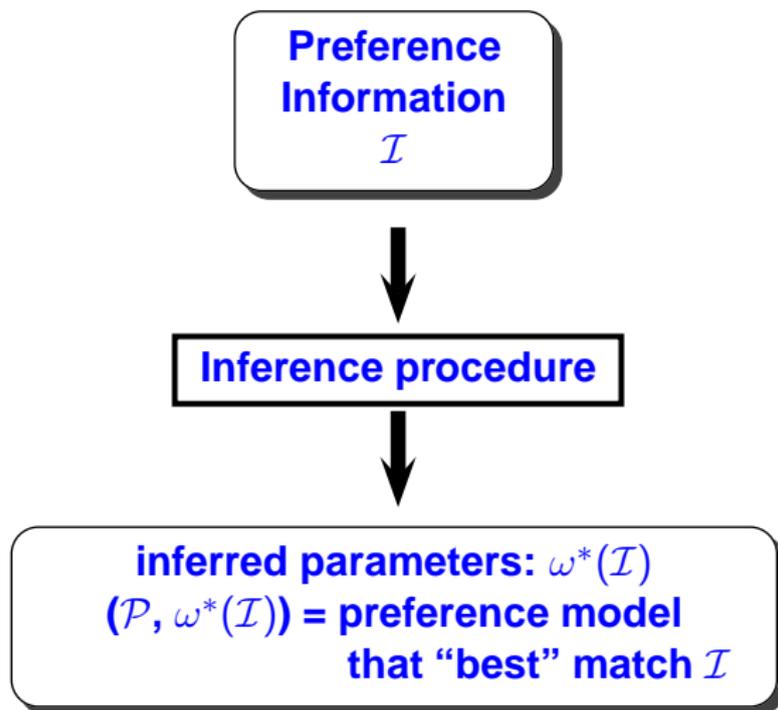
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## Disaggregation



## Disaggregation - Inference

- ▶ Choose  $\omega^*(\mathcal{I}) \in \Omega(\mathcal{I})$ , which maximize the minimum value among
  - ▶  $g(a_1) - g(a_4)$
  - ▶  $g(a_5) - g(a_3)$
  - ▶  $g(a_2) - g(a_6)$
  - ▶  $-w_i + 0.5, i = 1, 2, 3$

$$\left\{ \begin{array}{ll} \text{Max} & \alpha \\ \text{s.t.} & \alpha \leq g(a_1) - g(a_4) \\ & \alpha \leq g(a_5) - g(a_3) \\ & \alpha \leq g(a_2) - g(a_6) \\ & \alpha \leq -w_i + 0.5, i = 1, 2, 3 \\ & \omega \in \Omega(\mathcal{I}) \end{array} \right.$$

# Disaggregation - Inference

- ▶ Illustration : Fun4all-inference.xls

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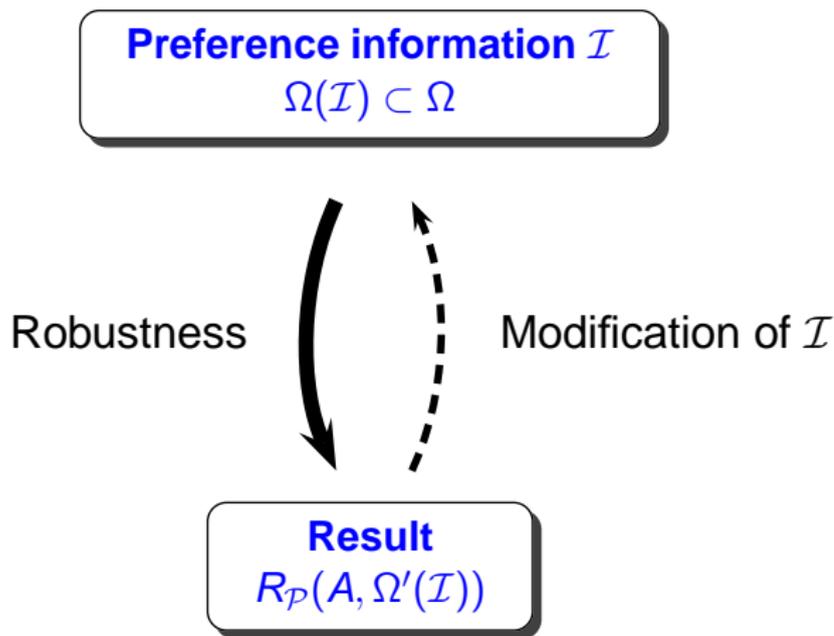
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## Elicitation and Robustness



## Elicitation and Robustness

- ▶ Main difficulty : definition of a “robust” ranking,
- ▶ Suppose  $a$  is “robustly” ranked better than  $b$  if  $g(a) > g(b)$ ,  $\forall \omega \in \Omega(\mathcal{I})$ ,
- ▶ To check whether  $a$  is “robustly” ranked better than  $b$ , we must maximize and minimize  $g(a) - g(b)$  s.t.  $\omega \in \Omega(\mathcal{I})$
- ▶ According to  $\text{Max}_{\omega \in \Omega(\mathcal{I})}(g(a) - g(b)) > 0$  and  $\text{Min}_{\omega \in \Omega(\mathcal{I})}(g(a) - g(b)) < 0$  the “robustly” ranking can be derived.

## Robust results computation

- ▶ Illustration : Fun4all-RobustRanking.xls

# Contents

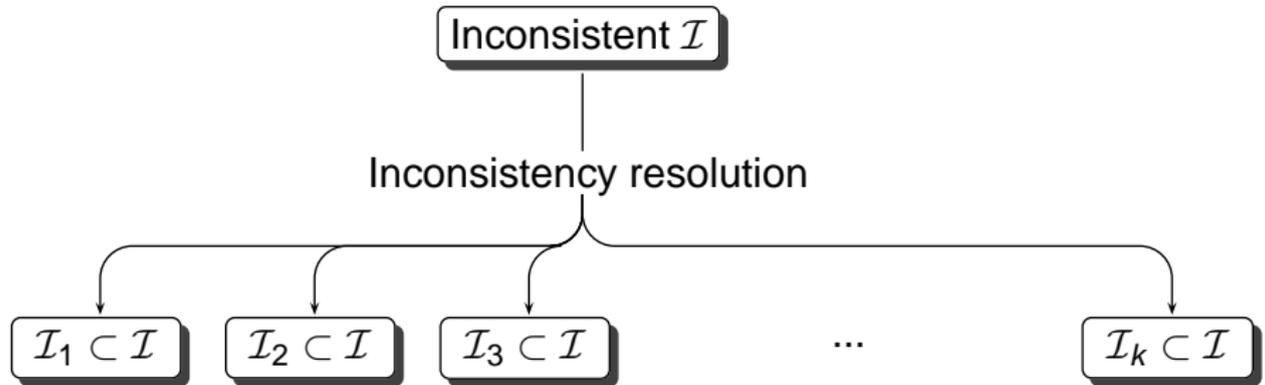
## Introduction: what is preference elicitation?

Basic MCDA concepts  
Preference elicitation process  
Nature of elicitation activity  
Preference elicitation tools

## Preference elicitation: A small example

Context  
Weights space  
Disaggregation  
Robust results  
**Inconsistency**

# Inconsistency detection and resolution

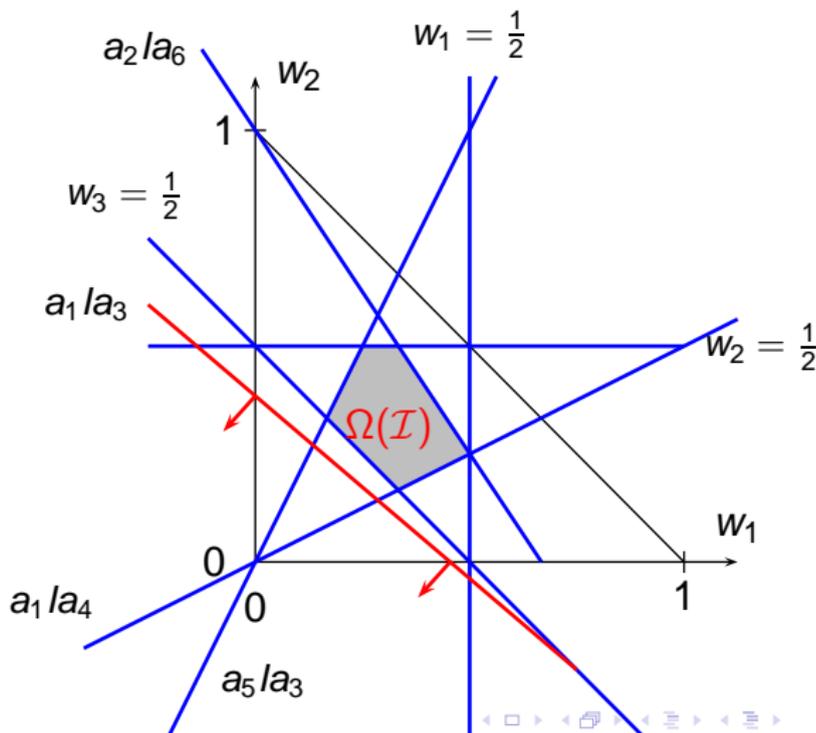


## Inconsistency detection and resolution

- ▶ Suppose Antonin want to add the statement  $i = "a_1 \text{ is better than } a_3"$ ,
- ▶ Observe that this new statement  $i$  contradicts the former preference information  $\mathcal{I}$ ,
- ▶ Therefore  $\Omega(\mathcal{I} \cup \{i\}) = \emptyset$ ,

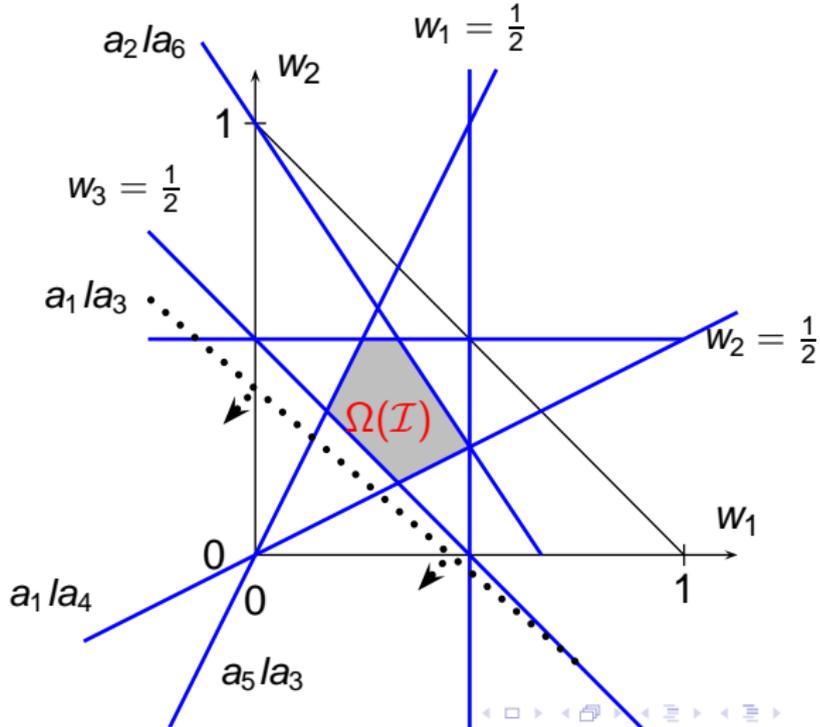
## Empty weights space

- ▶  $w_j \leq \frac{1}{2}$
- ▶  $a_1 \succ a_4$
- ▶  $a_5 \succ a_3$
- ▶  $a_2 \succ a_6$
- ▶  $a_1 \succ a_3$



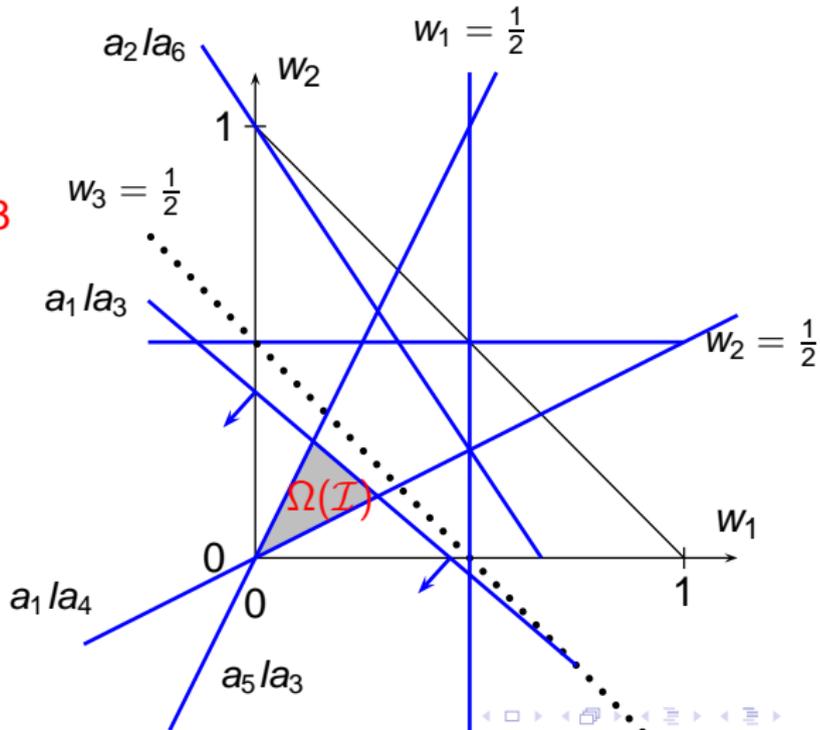
## Inconsistency resolution: delete $a_1 \succ a_3$

- ▶  $w_j \leq \frac{1}{2}$
- ▶  $a_1 \succ a_4$
- ▶  $a_5 \succ a_3$
- ▶  $a_2 \succ a_6$
- ▶  ~~$a_1 \succ a_3$~~



# Inconsistency resolution: delete $w_1 \leq \frac{1}{3}$

- ▶  $w_j \leq \frac{1}{2}, j \neq 3$
- ▶  $a_1 \succ a_4$
- ▶  $a_5 \succ a_3$
- ▶  $a_2 \succ a_6$
- ▶  $a_1 \succ a_3$



## Inconsistency resolution

- ▶ Inconsistency is detected when  $\text{Max}_{w \in \Omega(\mathcal{I})} 0$  is infeasible.
- ▶ To solve the inconsistency, it is necessary to identify the maximal subsets of  $\mathcal{I}$  yielding a non-empty polyhedron.
- ▶ In our example, consider the program ( $M$  is a large positive value):

$$\begin{aligned} \text{Min} \quad & \sum y_i \\ \text{s.t.} \quad & g(a_1) - g(a_4) + M.y_1 \geq 0 \\ & g(a_5) - g(a_3) + M.y_2 \geq 0 \\ & g(a_2) - g(a_6) + M.y_3 \geq 0 \\ & g(a_1) - g(a_3) + M.y_4 \geq 0 \\ & w_1 - M.y_5 \leq 0.5 \\ & w_2 - M.y_6 \leq 0.5 \\ & w_3 - M.y_7 \leq 0.5 \\ & y_i \in \{0, 1\} \end{aligned}$$

# Inconsistency resolution

- ▶ Illustration : Fun4all-Inconsistency.xls